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Broadcasting Jan 9

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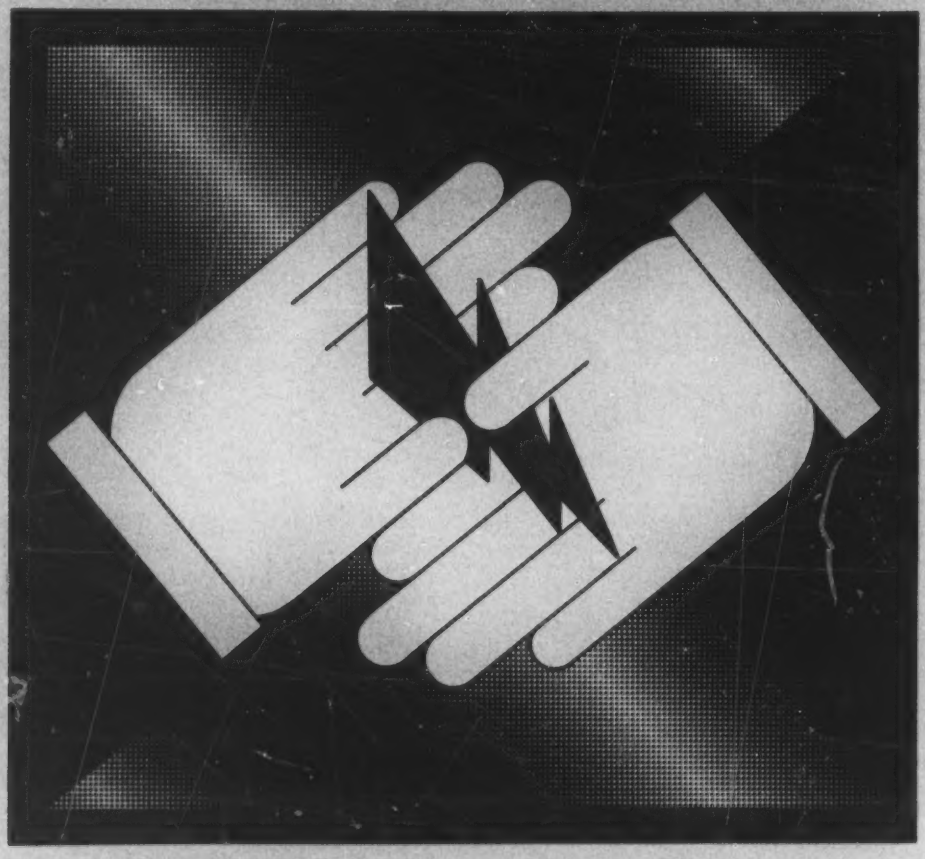

Changing Hands 1983

Radio-TV station sales top $2.8 billion; Cable system transactions hit $1 billion

In 1983, the 30th year in which BROADCASTING has summarized annual station trading activity, the number of dollars spent on FCC-approved sales of broadcast stations—$2,854,895,356—smashed all previous records. In fact, that total was greater than the three previous years combined.

The money spent for radio stations—$621,077,876—was more than ever before, and the total for television sales—$1,902,701,830—was greater than the five previous years added together.

Sales of cable TV systems also brought a number of brokers a record year. While figures for cable sales are not required to be reported to the FCC, estimates put the sales total for 1983 at more than $1 billion. Acquisitions made in 1983 pushed Tele-Communications Inc. into the number one MSO slot with its $242-million purchase of Liberty Communications and Liberty's 263,000 subscribers. TCI also bought the country's 22d MSO, Tele-Media (248,000 subscribers), for $185 million. TCI's total subscriber count at yearend was approximately 2.5 million.

Last year's two station group sales, A.H. Belo's $606-million purchase of the Corinthian group from Dun & Bradstreet and the Rockefeller Center Inc.'s $332-million purchase of Outlet Co., if excluded, leave the total dollar figure at $1,916,895,356, still a record. Also discounting Field Enterprises' divestiture of five TV's, General Electric Co.'s sale of 10 broadcast properties, and the $245-million sale of KTLA(TV) Los Angeles still leaves a record-setting $1,274,000,000 spent on the purchase of broadcast properties in one year. There were 669 radio sales in 1983, a 30-year high, and 61 television sales, also a new record.

The average price for a radio station last year was $928,368, a 15.9% increase over the 1980 record of $801,023. The components of that record setting figure were an average AM price of $508,754, not a record, but a 2.7% increase over the previous year, a slightly improved FM average price of

$1,280,305, also not a new high, and an AM-FM combination average price of $2,101,705, 25% greater than the year before.

There were 217 FCC-approved stand-alone AM station sales in 1983, one more than in 1982, but fewer than the 245 approved in 1981. The $508,754 average price indicates at least a temporary bottoming out of a 35% drop from the 1980 stand-alone AM price of $765,000.

The 156 stand-alone FM stations sold in 1983 are the most in at least three years, and a large increase over the 96 approved in 1981 and the 105 in 1982. The change in average price of those stations in recent years has mirrored that of stand-alone AM's, with FM's declining from a 1980 figure of $1,493,000, to $1,350,000 in 1981, to $1,255,361 in 1982 and then increasing to $1,280,305 last year, still 14% lower than in 1980.

The $2,101,705 value of an average AM-FM combination has climbed 83% from the 1980 price of $1,147,670. In 1981 it declined 8.8% to $1,046,501, and then rose 59.4% to $1,680,990 in 1982. The 147 AM-FM combinations sold were also the greatest in three years, just above the 138 in 1982 and the 139 sold the year before.

1983 was the year that the total dollar value of television sales since 1954—$5.45 billion—exceeded the total amount spent in those 30 years on radio properties, $5.15 billion. This tipping of the scales toward television was accomplished by the weighty $1,902,701,830 spent for television stations in 1983.

Excluding the $342-million record-setting purchase of KHOU(TV) Houston, and the $245-million purchase of KTLA(TV) Los Angeles, the average price of the 37 VHF sales in 1983 was $24,024,714, bettering by 37% the previous high set in 1980. Excluding once again the $136-million purchase of UHF WFLD-TV Chicago, the 21 UHF stations averaged a price of $11,366,800, a 21.8% increase over the previous high, also set in 1980. The average television station in 1983, not counting those three sales, fetched $20,339,672, a new record, and nearly doubled last year's average price of $12,047,016. Among major VHF station sales in 1983, 5% involved independents, 7% dual affiliates and the remainder, ABC affiliates (31%), CBS (25%) and NBC (32%). Of the UHF sales, two-thirds were independents, 15% were ABC affiliates, 15% CBS and 4% NBC.

The figures speak for themselves, but waiting to be heard from is an announced station group acquisition, subject to FCC approval, that could possibly make 1984 an even bigger year. Metromedia chairman, John W. Kluge, has announced plans for a leveraged buyout of the Secaucus, N.J.-based company, whose broadcast properties have been estimated to be worth near $1 billion (BROADCASTING, Dec. 12, 1983). Also possibly forthcoming in 1984 is the announced purchase of Miami-based soft drink bottler, MSO and group owner Wometco Enterprises (one FM and six TV's) by New York-based private investment banking firm Kohlberg Kravis Roberts & Co. (BROADCASTING, Sept. 26, 1983), the same firm that arranged the purchase of KTLA Los Angeles. Also on tap in 1984: Forward Communications, a Wausau, Wis.-based group of six television stations and 10 radio stations, announced an agreement to be acquired by William E. Simon, the former secretary of the treasury, and his partner, Raymond Chambers, for an estimated $87 million (BROADCASTING, Oct. 31, 1983).

In 1983, the record price for an FCC-approved purchase of a group owner was broken when A.H. Belo bought Corinthian Broadcasting's six TV stations—five V's and one U—for $606 million. The previous record, which had stood for four and a half years, was the $370-million merger between Gannett Co. and Combined Communica-

30 years of station transactions

	Dollar volume of transactions approved by FCC				Number of stations changing hands			
	Total	*Radio only*	*Comined Radio TV**	*TV*		*Radio only*	*Comined Radio TV**	*TV only*
1954	$ 60,344,130	$ 10,224,047	$ 26,213,323	$ 23,906,760	**1954**	187	18	27
1955	73,079,366	27,333,104	22,351,602	23,394,660	**1955**	242	11	29
1956	115,605,828	32,563,378	65,212,055	17,830,395	**1956**	316	24	21
1957	124,187,660	48,207,470	47,490,884	28,489,206	**1957**	357	28	38
1958	127,537,026	49,868,123	60,872,618	16,796,285	**1958**	407	17	23
1959	123,496,581	65,544,653	42,724,727	15,227,201	**1959**	436	15	21
1960	99,341,910	51,763,285	24,648,400	22,930,225	**1960**	345	10	21
1961	128,804,167	55,532,516	42,103,708	31,167,943	**1961**	282	13	24
1962	101,742,903	59,912,520	18,822,745	23,007,638	**1962**	306	8	16
1963	105,303,078	43,457,584	25,045,726	36,799,768	**1963**	305	3	16
1964	205,756,736	52,296,480	67,185,762	86,274,494	**1964**	430	20	36
1965	135,123,766	55,933,300	49,756,993	29,433,473	**1965**	389	15	32
1966	135,718,316	76,633,762	28,510,500	30,574,054	**1966**	367	11	31
1967	172,072,573	59,670,053	32,086,297	80,316,223	**1967**	316	9	30
1968	152,455,412	71,310,709	47,556,634	33,588,069	**1968**	316	9	20
1969	231,697,570	108,866,538	35,037,000	87,794,032	**1969**	343	5	32
1970	174,785,442	86,292,899	1,038,465	87,454,078	**1970**	268	3	19
1971	393,547,924	125,501,514	750,000 **	267,296,410	**1971**	270	2 **	27
1972	271,330,537	114,424,673	0	156,905,864	**1972**	239	0	37
1973	230,381,145	160,933,557	2,812,444	66,635,144	**1973**	352	4	25
1974	307,781,474	168,998,012	19,800,000	118,983,462	**1974**	369	5	24
1975	259,485,961	131,065,860	0	128,420,101	**1975**	363	0	22
1976	290,923,477	180,663,820	1,800,000	108,459,657	**1976**	413	3	32
1977	289,871,604	161,236,169	0	128,635,435	**1977**	344	0	25
1978	651,728,398	331,557,239	30,450,000	289,721,159	**1978**	586	5	51
1979	1,116,648,000	335,597,000	463,500,000	317,581,000	**1979**	546	52	47
1980	876,084,000	339,634,000	27,000,000	534,150,000	**1980**	424	3	35
1981	754,188,067	447,838,067	78,400,000	227,950,000	**1981**	625	6	24
1982	998,398,244	470,722,833	0	527,675,411	**1982**	597	0	30
1983	2,854,895,356	621,077,876	332,000,000	1,902,701,830	**1983**	669	10	61
Total	$11,562,316,651	$5,150,238,917	$1,593,169,833	$5,450,199,977	**Total**	10,406	NA	900

Note: Dollar volume figures represent total considerations reported for all transactions, with the exception of minority interest transfers in which control of the license did not change hands. All sales have been approved by the FCC. Also, prior to 1978, a combined AM-FM facility was counted as one station in computing the total number of stations traded.

* Prior to 1971 figures represent total number of deals involving both radio and television stations.
** Beginning in 1971, han the FCC's "one-to-a-customer" rule, prohibiting the sale of co-located TV and radio stations, became effective, figures represent the total number of separately located TV and radio stations that were sold in packages.

tions Corp. in 1979. Corinthian's parent, New York-based Dun & Bradstreet, had acquired the group in 1971 in an exchange of stock valued at $137 million, and will keep Corinthian's cable systems in Virginia and North Carolina. Dallas-based Belo, headed by James M. Moroney Jr., president and CEO, owns *The Dallas Morning News*; seven community newspapers in the Dallas-Fort Worth area; a cable system in Clarksville, Tenn., and WFAA-AM-TV and KZEW(FM) Dallas. It also purchased KOA(AM)-KOAQ(FM) Denver. It sold WTVC(TV) Chattanooga; KFDM-TV Beaumont, Tex., and two of the stations purchased from Corinthian to comply with FCC multiple ownership rules. Those transactions—giving it two AM's, two FM's and five TV's—as well as the individual prices allocated to Corinthian's stations, are listed below.

Outlet Co., the Providence, R.I.-based owner of one AM, three FM's and five VHF's, was purchased this year for $332.1 million by Rockefeller Center Inc., making it the third largest FCC-approved deal for a group owner, behind the Corinthian purchase detailed above and the Combined-Gannett merger. The buyer, owned by trusts controlled by the descendants of John D. Rockefeller II, paid $68 per share for Outlet's 3.6 million outstanding shares. Outlet, headed by Bruce Sundlun, chairman, and David Henderson, president, sold WSNE-FM Taunton, Mass., subject to FCC approval, to comply with the FCC's "one-to-a-market" rule—it also owns WJAR-TV Providence (NBC, ch. 10)—because the Rockefeller purchase invalidated its grandfather clause ("Changing Hands," Dec. 5, 1983). It also purchased during the year WHFS(FM) Bethesda, Md. (Washington) (now WTKS[FM]) to complement its WTOP(AM) Washington (see below). Other Outlet stations are WCFX-TV Orlando, Fla. (CBS, ch. 6); WCMH-TV Columbus, Ohio (NBC, ch. 4); KSAT-TV San Antonio, Tex. (ABC, ch. 12); KOVR-TV Stockton-Sacramento, Calif. (ABC, ch. 13); WIOQ(FM) Philadelphia; WQRS-FM Detroit, and KIQQ(FM) Los Angeles.

Field Enterprises, the Chicago-based media conglomerate, continued the process of liquidating its five broadcast stations and its cable systems begun a year and a half ago (BROADCASTING, July 28, 1982). With its three approved station sales this year (see below) and the yet-to-be approved sale of WKBD-TV Detroit for $70 million to Cox Communications ("Changing Hands," May 23, 1983), Field has realized $276 million from the sale of its broadcast properties. For its fifth station, WKBS-TV Burlington, N.J. (Philadelphia), Field decided not to sell whole, but instead kept the plant, sold off some production equipment to the Providence Journal Co., and in an unusual move, returned the station's license to the FCC (BROADCASTING, July 25, 1983). The divestiture of all of Field's communications properties was completed with the sale of its California cable systems ("Changing Hands," Dec. 5, 1983).

General Electric Co. sold all of its eight radio properties and two of its three TV's. It will keep KOA-TV Denver. The divestment, announced more than a year ago ("In Brief," Nov. 22, 1982), was accomplished in six transactions totaling $121 million. The Fairfield, Conn.-based diversified manufacturer, with 1982 revenues of $28 billion, is the 16th ranked cable MSO.

Charter Co. sold its six remaining radio properties this year—the seventh station, WDRQ(FM) Detroit was sold a year ago ("Changing Hands," Nov. 1, 1982). Three of the stations went to Surrey Broadcasting, which was initially to have been the buyer of all six for $32 million—but which canceled that deal after an investor pulled out ("In Brief," Nov. 15, 1982). Instead, the Jacksonville, Fla.-based oil and insurance company's stations were sold in three separate transactions at a combined price of $30.9 million.

The following are summaries of all FCC-approved sales of $1 million or more consummated last year:

VHF

The record single station price was broken twice last year, the first by the purchase of Gene Autry's KTLA(TV) Los Angeles (ch. 5 independent) for $245 million by a group put together by the New York-based private investment banking firm of Kohlberg Kravis Roberts & Co. (BROADCASTING, April 4, 1983). That price, which exceeded the previous record of $220 million, paid the year before for WCVB-TV Boston (BROADCASTING April 5, 1982), was topped eight months later by the $342 million paid by A.H. Belo Corp. for Corinthian's KHOU(TV) Houston (CBS, ch. 11).

In the KTLA(TV) deal, general partners of the buyer included seven members of the station's management, including Anthony B. Cassara, the president of the seller, the television division of Golden West Broadcasters. Included in the purchase were Golden West Productions, Golden West Videotape and Golden West Subscription TV of Dallas. Under the terms of the deal, Autry retained ownership of KTLA's studios on Sunset Boulevard. Kohlberg Kravis Roberts & Co., founded in 1976 by former partners in the Wall Street investment banking firm of Bear Stearns & Co., has more recently engineered a proposed leveraged buyout of Wometco Enterprises, the Miami-based station group with vending and entertainment holdings (BROADCASTING, Sept. 26, 1983).

Next in price among this year's VHF transactions was the $97-million price tag attached to Corinthian's WISH-TV Indianapolis (CBS, ch. 8). WISH-TV and WANE-TV Fort Wayne (CBS, ch. 15), the only UHF among the Corinthian group, were spun off to LIN Broadcasting at a combined price of $104.9 million.

Joe L. Allbritton, real estate investor, banker and group owner, bought KATV(TV) Little Rock, Ark. (ABC, ch. 7), and KTUL-TV Tulsa, Okla. (ABC, ch. 8), for $80 million. James Leake, seller of the two stations, also owns 80% of WSTE(TV) Fajardo, P.R. Allbritton also owns WSET-TV Lynchburg, Va.; WCIV(TV) Charleston, S.C., and WJLA-TV Washington. He sold KRKR(AM)-KFKF(FM)

November 28, 1983

NBC Radio

has completed the acquisition of the assets of radio station

WJIB

Boston, Mass.

from

General Electric Broadcasting Co., Inc.

The undersigned assisted General Electric Broadcasting Co., Inc. in this transaction.

THE TED HEPBURN COMPANY Cincinnati

Golden West gold. A prime example of escalating station trading prices in 1983 was the $245-million sale of independent KTLA(TV) Los Angeles by Golden West Broadcasters to Golden West Television Acquisition Co., a new corporation formed by Kohlberg Kravis Roberts & Co. At the closing last spring (l-r): Gene Autry, chairman and 50.1% owner of Golden West Broadcasters; Anthony Cassara, Golden West Television division president, and George Roberts, general partner in the new owner of KTLA.

Kansas City, Kan. (see below).

The Belo purchase (see above) included $78.1 million for KXTV(TV) Sacramento, Calif. (CBS, ch. 10).

Metromedia, which made headlines at the end of the year with the proposal by its chairman, John Kluge, and other officers to take the company private (see above), sold WTCN-TV Minneapolis (NBC, ch. 11) to Gannett Co. for $75 million to help raise money for the $136-million purchase of WFLD-TV Chicago (see below).

Gannett, a Rochester, N.Y.-based newspaper publisher, outdoor advertising company and group owner, whose broadcasting division is headed by J.B. Davidson, president, sold KARK-TV Little Rock, Ark. (NBC, ch. 4), to a group of seven buyers for $25 million. The buyers included David Jones, president and general manager of the station, and Karl Eller, former president of group owner Combined Communications, which merged into Gannett in 1979. Eller is also chairman of Red River Resources Inc., a Tucson, Ariz.-based holding company, as well as a board member of both Turner Broadcasting System and the Corporation for Public Broadcasting.

Gannett bought one of the four Field stations sold, WLVI-TV Cambridge (Boston), Mass., and also sold WLKY-TV Louisville, Ky., and WPTA(TV) Fort Wayne, Ind. (see below). It now owns six AM's, seven FM's and six TV's.

In a swap plus cash deal, General Cinema Corp. exchanged WCIX-TV Miami (independent, ch. 6) for Taft Broadcasting's WGR-TV Buffalo (NBC, ch. 2), plus $70 million. General Cinema, a Boston-based soft drink bottler and movie theater owner, also sold WIFI(FM) Philadelphia (see below) and owns 80% of WHUE-AM-FM Boston (the other 20% is owned by Alexander M. Tanger, president of GC's broadcast division). Taft is a publicly traded, Cincinnati-based group owner, program syndicator and television production company, headed by Charles S. Mecham Jr., chairman and CEO. It also owns five AM's, six FM's and seven TV's and is a joint partner with TCI in 14 cable systems. It has also bought, subject to FCC approval, KEX(AM)-KQFM(FM) Portland, Ore. for $8 million ("Changing Hands," Nov. 28, 1983), and recently announced plans to spin off its domestic theme parks division for $167.5 million, to increase its liquid cash reserves in anticipation of FCC liberalizing of multiple ownership rules ("In Brief," Jan. 2).

In one of a number of leveraged buy-outs that were approved last year, the four remaining stations of Ziff Davis Broadcasting were purchased for $57 million. The general partners in the group buying WRDW-TV Augusta, Ga. (CBS, ch. 12); WEYI-TV Saginaw, Mich. (CBS, ch. 25); WROC-TV Rochester, N.Y. (NBC, ch. 8), and WTOV-TV Steubenville, Ohio (NBC, 9), were Martin Pompadour, former Ziff Corp. president; Ralph Becker, former president of its broadcasting division, and Elliot Stein Jr., New York personal investment counselor

John Blair Co. paid $55 million cash for WKAQ-TV San Juan, P.R. (ch. 2). The station's seller was headed by the widow of Angel Ramos, founder of the San Juan daily newspaper, *El Mundo*. It will keep co-located WKAQ-AM-FM. Blair, a publicly owned and New York-based printing and station representative company, also bought KVIL-AM-FM Dallas and WIBC(AM)-WNAP(FM) Indianapolis for $50 million (see below), and owns four AM's, four FM's and four TV's.

For the third year in a row Santa Ana, Calif.-based Freedom Newspapers was a buyer in a TV transaction. This year it purchased WTVC(TV) Chattanooga (ABC, ch. 9) and KFDM-TV Beaumont, Tex. (CBS, ch. 6), from Belo Broadcasting for $49 million. Belo sold the Beaumont station to make room for KHOU-TV Houston, included in its Corinthian purchase.

The Corinthian station deal also comprised KOTV(TV) Tulsa, Okla. (CBS, ch. 6), for $41 million, and WVEC-TV Hampton (Norfolk), Va. (ABC, ch. 13), $40 million, both bought by Belo.

Knight-Ridder bought one of the GE properties, WGNE(TV) Nashville (ABC, ch. 2), for $37 million. The Miami-based newspaper publisher also owns five TV's, and is a partner in cable systems with Times Mirror Co. and Tele-Communications Inc.

In another leveraged buyout, General Electric's WRGB(TV) Schenectady, N.Y. (CBS, ch. 6), went for $35 million to Unicom, made up of John D. Backe, former CBS president and president and co-owner of the television production company, Tomorrow Entertainment Inc., and a New York investment firm, Forstmann Little & Co.

WOTV(TV) Grand Rapids, Mich., the last television station in the Time-Life Broadcast Group, was sold to LIN Broadcasting Corp. for $32 million. LIN, a New York-based broadcaster, cellular radio common carrier and specialty publisher, also purchased WISH-TV Indianapolis and WANE-TV Fort Wayne (see above) raising its broadcast holdings to five AM/FM combinations and seven TV's.

Delores La Vigne, Winston B. Linam, and other stockholders sold KSLA-TV Shreveport, La. (CBS, ch. 12), to Viacom International in a tax-free stock swap valued at $32 million. They had bought the stations in 1976 for $2,823,600. New York-based Viacom, headed by Ralph M. Baruch, chairman, is a cable MSO, production and syndication company and group owner, which also acquired WHEC-TV Rochester, N.Y. (CBS, ch. 10) from Broadcast Enterprises National Inc. for $24.5 million plus Viacom's KDIA(AM) Oakland, Calif., and WDIA(AM) Memphis. Broadcast Enterprises, based in Philadelphia and majority owned by Ragan A. Henry, now owns six AM's and two FM's. Viacom now owns one AM, five FM's and four TV's.

Frank L. Beam, former owner of a Chicago-based advertising company, made his initial broadcasting purchase last year, buying three stations for $25 million: KYEL-TV Yuma, Ariz. (CBS, NBC, ch. 13); WDAM-TV Laurel-Hattiesburg, Miss., (NBC, ch. 7), and WCFT-TV Tuscaloosa, Ala. (CBS, ch. 33). The seller was a group headed by Sy A. Rosenbaum.

Stephen Adams, a Minneapolis-based banker, who was involved in five FCC-approved transactions in 1983, bought WILX-TV Onondaga (Lansing), Mich. (NBC, ch. 10), for $20.5 million from Figgie International Inc., a Willoughby, Ohio-based maker of recreation and safety equipment, which bought the station five years ago for $12 million (BROADCASTING, Oct. 23, 1978). Last year Adams also bought WTWN(AM)-WLAV(FM) Grand Rapids, Mich.; WRTH(AM) Wood River, Ill., and KEZK(FM) St. Louis

(see below). He also owns WGTU(TV) Traverse City and its satellite WGRQ(TV) Sault Ste. Marie, both Michigan, which he bought in 1982. Adams also bought, subject to FCC approval, KAUZ-TV Wichita Falls, Tex. ("Changing Hands," Aug. 1, 1983), and WWLP(TV) Springfield, Mass.; WKEF(TV) Dayton, Ohio, and KSTU(TV) Salt Lake City for $47.3 million. When approved by the FCC, those purchases will bring his broadcast holdings to two AM's, two FM's and seven TV's.

Adams sold KIVA-TV Farmington, N.M. (NBC, ch. 12) for $2.35 million to St. Paul-based Hubbard Broadcasting. Hubbard, headed by founder, chairman and CEO, Stanley E. Hubbard, also bought, subject to FCC approval, KSWS-TV Roswell, N.M., and now owns three AM's, two FM's and four TV's.

Jackson, Miss.-based Capitol Broadcasting Co. sold WJTV(VT) Jackson (CBS, ch. 12) to News-Gazette Co. for $19 million. News Gazette, majority owned by David R. Bradley Sr. and family, is the publisher of St. Joseph, Mo.'s two daily newspapers, and the owner of WSAV-TV Savannah, Ga., and KAAL(TV) Austin, Minn.

The first of Liberty Communications Inc.'s six TV's which new owner, TCI, divested was KEZI-TV Eugene, Ore. (ch. 9, ABC), which went for approximately $18 million to Carolyn S. Chambers, Liberty's former vice president and treasurer. Chambers, who also controlled 17.7% of Liberty's shares, owns four cable systems in Washington state and California. Liberty has also sold, subject to FCC approval KDFW-TV Dallas ("In Brief," Nov. 7).

Capitol also sold KKTV(TV) Colorado Springs (CBS, ch. 11), for $15.5 million to Barry Ackerley, who owns a Seattle-based outdoor and airport advertising firm. Ackerly also bought KPWR-TV Bakersfield, Calif. (see below). He now owns three TV stations. Capitol also sold WSLI(AM)-WXLY(FM) Jackson (see below) and also owns KNAZ-TV Flagstaff, Ariz.

Aaron Henry, chairman of TV-3 Inc., licensee of WLBT-TV Jackson and WLBM-TV Meridian, both Mississippi, and Charles L. Young, president, increased their holdings in the stations and brought in new investors. Eighty-four percent of the stations changed hands for $12,765,000. Among the new investors were Buford Television (25.4%) which also owns KLTV-TV Tyler and KTRE-TV Lufkin, both Texas, and KTMA-TV Minneapolis. In addition, it has cable holdings and a 20% interest in a subscription TV company, Home Entertainment Network Inc. Another investor, Interfirst Venture Corp. (10.9%), is a subsidiary of InterFirst Bank, Dallas.

Gene Reischman and family, owners of a Roswell, N.M.-based retail bakery, bought KCBD-TV Lubbock, Tex., and its satellite KSWS-TV Roswell, N.M., for $10.75 million from State-Record Co., a Columbia, S.C.-based newspaper publisher. The Reischmans already own co-located KBIM-TV, and so are spinning off KSWS-TV, subject to FCC approval, to Hubbard Broadcasting.

State-Record also sold its only other broadcast property, WCBD-TV Charleston, S.C. (ABC, ch. 2), to Media General for $8 million. Media General is a publicly traded, Richmond, Va.-based newspaper publisher, MSO, broadcast service company and owner of WXFL-TV Tampa, and WJKS Jacksonville, both Florida.

Alfred T. Burke, who owns soft drink bottling franchises in Louisiana, bought KCYU-TV Cheyenne, Wyo. (CBS/ABC, ch. 5); KSTF(TV) Scottsbluff, Neb. (CBS/ABC, ch. 10), and KTSV(TV) Sterling, Colo. (CBS/ABC, ch. 3), for $9.7 million. Seller, Lamb Enterprises, headed by Edward Lamb, chairman, also owns WICU-TV Erie, Pa.

Burke also bought KGNS-TV Laredo, Tex., from T. Frank Smith Jr. for $3 million. Smith also owns KRIS-TV Corpus Christi, Tex. Burke owns 30% of the buyer of KBIL-FM San Angelo, Tex. (see below), and is part owner of two Michigan TV stations (see above).

In another swap and cash deal, St. Louis-based Pulitzer Publishing Co. exchanged KSDK-TV St. Louis (NBC, ch.5), for Multimedia's WFBC-TV Greenville, S.C. (NBC, ch. 4), WXII-TV Winston-Salem, N.C. (NBC, ch. 12), and $9 million. Pulitzer, owner of *The Arizona Daily Star* (Tucson) and the *St. Louis Post Dispatch*, now owns KTAR(AM)-KKLT(FM) Phoenix and seven TV's. It also bought WLKY-TV Louisville, Ky., and WPTA(TV) Fort Wayne, Ind. (see below). Greenville, S.C.-based Multimedia, a newspaper publisher, MSO, producer and syndicator of *Donahue* and other programs, also owns six AM's, six FM's and five TV's.

Malrite Communications Group sold its WCTI(TV) New Bern (Greenville), N.C. (ABC, ch. 12), to Heritage Broadcasting for $9 million. Cleveland-based Malrite, which bought WXIX-TV Newport, Ky. (Cincinnati) (see below), now owns six AM's, seven FM's and three TV's. It also bought WVNJ-FM Newark, N.J. (see below). The buyer, a subsidiary of a Detroit-based construction company, is owned by Mario Iacobelli (80%) and Richard Smith (20%). Smith is also an applicant for 39 low-power television stations.

WSIL-TV Harrisburg, Ill., and KPOB-TV Poplar Bluff, Mo., were bought by Mel Wheeler for $6.6 million. Wheeler also owns WDNT(AM) Denton and KDNG(FM) Gainesville, both Texas, and WSLC(AM)-WSLQ(FM) Roanoke, Va. He sold KSRD(FM) Seward (Lincoln), Neb. ("Changing Hands," Dec. 12, 1983).

WBKO(TV) Bowling Green, Ky. (ABC, ch. 13), was sold to Benedek Broadcasting by Bluegrass Media Inc. for $4 million. Richard Benedek, owner of the buyer, also was a half buyer of WYTV(TV) Youngstown, Ohio (see below), and is majority owner of WTAP-TV Parkersburg, W.Va.

W.M. Moore Jr., an Abilene, Tex.-based advertising executive, bought KTXS-TV Sweetwater (Abilene), Tex., (ABC ch. 12) for $3.5 million from Prima Inc., headed by Charles Woods. Prima also owns KLBK-TV Lubbock, Tex.

Senator William L. Armstrong (R-Colo.), bought KPVI(TV) Pocatello, Idaho (ABC, ch.

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6) for $3.2 million. He also owns KEZW(AM) Denver.

UHF

The first of the Field station sales to be approved in 1983 was the $136-million sale of WFLD-TV Chicago (ch. 32) to Metromedia. To make room for the purchase, the Secaucus, N.J.-based Metromedia sold WXIX-TV Newport, Ky. (Cincinnati) (ch. 19) to Malrite Communications Group for $45 million, and also sold WMET(FM) Chicago (see below). It also sold WTCN-TV Minneapolis (see above), to raise additional money for its Chicago buy.

Malrite has filed for an initial public stock offering to raise money for its WXIX-TV purchase. It has also sold WCTI(TV) New Bern, N.C. (see above) and bought WVNJ-FM Newark, N.J. (see below).

Metromedia's deals left an opening in its station portfolio which was filled by the purchase of KNBN-TV Dallas (ch. 33) from National Business Network Inc. for $14.9 million. One of the principals of NBN, Nolanda Hill, headed a group purchasing WSMW-TV Worcester, Mass. (see below). The FCC granted Metromedia permission to hang onto co-located KRLD(AM), spoiling the plans of CBS, which had hoped to buy the radio station and sold its WEEI(AM) Boston (see below) in anticipation of the purchase (BROADCASTING, Nov. 14, 1983).

The second FCC-approved Field station sale during the year was that of WLVI-TV Cambridge, Mass. (ch. 56) to Gannett Co. for $47 million. Gannett earlier bought WTCN-TV Minneapolis and sold KARK-TV Little Rock, Ark. (see above). It sold WLKY-TV Louisville, Ky. (ABC, ch. 32), to Pulitzer Publishing Co. for $15.4 million, in a deal that also included WPTA(TV) Fort Wayne, Ind. (ABC, ch. 21), valued at $8.8 million.

The last of Field's licenses to be sold was KBHK-TV San Francisco (ch. 44), which went to United Television Inc. for $23 million. United is a publicly held company, majority owned by Chris-Craft Industries. The two companies, which have begun cooperative purchasing and programing activities, own between them six TV's.

Tribune Broadcasting Co. bought WANX-TV Atlanta from Continental Broadcasting Co. for $32 million. Continental is a subsidiary of Christian Broadcasting Network Inc., headed by president and host M.G. (Pat) Robertson. It also owns WXNE-TV Boston; KXTX-TV Dallas, and WXRI(FM) Norfolk and WYAH-TV Portsmouth, both Virginia. Tribune Broadcasting is a subsidiary of Chicago-based Tribune Co., which also owns the *Chicago Tribune*, New York *Daily News*, Independent Network News, Chicago Cubs baseball team and cable systems. Headed by James C. Dowdle, president, the broadcast group now owns three AM's, two FM's and five TV's.

Tribune Co. also bought WGNO-TV New Orleans (ch. 26) for $21 million from General Media Corp., which had previously sold an 80% interest in KGMC(TV) Oklahoma City (see below). In 1983 Tribune made the first public offering of its stock, in part to help pay for its New Orleans and Atlanta purchases ("In Brief," Aug. 29, 1983).

San Joaquin Communications Corp. sold KSEE(TV) Fresno, Calif. (NBC, ch. 24) to Meredith Corp. for $17,611,230. San Joaquin, a group of 15 stockholders, primarily local businessman and ranchers, had paid $13.5 million for the stations four years earlier. The sum was part of a settlement agreement with then licensee, McClatchy Newspapers, which had tired of a five-year license renewal contest in which San Joaquin was the competing applicant (BROADCASTING, Nov. 12, 1979).

Meredith also bought out the other owners of WOFL(TV) Orlando, Fla., for $16 million—it already owned 40%. The Des Moines, Iowa-based group owner of *Better Homes & Garden* and other magazines, printer, and book publisher also sold WOW(AM)-KEZO(FM) Omaha, in separate sales, and KCMO(AM)-KCEZ(FM) Kansas City, Mo. (see below). It now owns WGST(AM)-WPCH(FM) Atlanta and seven TV's.

The Blade Co. bought WDRB-TV Louisville, Ky. (ch. 41) for $10 million from Cowles Media Co. A Minneapolis-based newspaper publisher with cable interests, Cowles owns no other broadcast properties. The Toledo, Ohio-based newspaper publisher and MSO, Blade Co., also owns WLIO(TV) Lima, Ohio, and WLFI-TV Lafayette, Ind. It has sold, subject to FCC approval, WTKN(AM)-WWSW-FM Pittsburgh ("In Brief," Sept. 26, 1983).

Waltham, Mass.-based MSO and electronics manufacturer Adams Russell Co. sold its only broadcast property, WYTV(TV) Youngstown, Ohio, to A. Richard Benedek and Robert L. Dudley for $8.8 million. Benedek also bought WBKO(TV) Bowling Green, Ky., and is majority owner of WTAP-TV Parkersburg, W.Va. Dudley, who is vice president in charge of finance at Avery Knodel, New York-based station representative, also had an interest in the seller of KLBK(TV) Lubbock and KTXS-TV Sweetwater, both Texas (see above).

Brothers Melvin, Fred and Herbert Simon sold WSMW-TV Worcester, Mass. (ch. 27) for $8 million to a group headed by Nolanda Hill, president, who had a 40% interest in the seller of KNBN-TV Dallas (see above). The Simons have a minority interest in a construction permit for WSMK(TV) Indianapolis.

Ted Baze, vice president and general manager of KGMC(TV) Oklahoma City (ch. 34), bought 80% of the station from General Media Corp., a group of 80 stockholders headed by Earl W. Hickerson, for a reported $5.2 million in March. He then sold 85% of the station, keeping the remaining 15%, to Beverly Hills Hotel Corp. for $7 million. Beverly Hills is headed by New York financier, Ivan Boesky, who has been negotiating to buy WFBT-TV Minneapolis ("Closed Circuit," Dec. 12, 1983).

George N. Gillett Jr., who has bought, subject to FCC approval, Appleton, Wis.-based group owner Post Corp. ("In Brief," Sept. 12), sold KPWR-TV Bakersfield, Calif. (CBS, ch. 17), for $6.3 million to Barry Ackerley, owner of a Seattle, Wash.-based outdoor and airport advertising company. Ackerley earlier in the year bought KKTV(TV) Colorado Springs (see above).

Orion Broadcast Group Inc. bought WQRF-TV Rockford, Ill. (ch. 39) for $4 million. Orion, a publicly owned, and Denver-based company headed by Sam Matthews, president, owns satellite master antenna television systems in Denver.

Wooster, Ohio,-based newspaper publisher and group owner Albert V. Dix and family bought KCBJ-TV Columbia, Mo. (ABC, ch. 17), for $3.3 million. They now own four AM's, four FM's and two TV's.

Nonprofit Jacksonville State University Communications Foundation Inc. purchased WHMA-TV Anniston, Ala. (CBS, ch. 40) for $2.9 million from a group majority owned by newspaper publisher, H. Brandt Ayers, and his sister, Elsie Ayers Sanguinetti. It also owns noncommercial WLJS-FM Jacksonville, Ala., but plans to continue WHMA-TV as a commercial station.

Missionary Radio Evangelism sold its 80% ownership of KCIK(TV) El Paso (ch. 14) to the Catholic DeRance Foundation for assumption of $2 million in liabilities, after turning down an offer of $3.5 million from a buyer who could not assure it would have a religious format. DeRance had purchased the other 20% the year before for $600,000 ("Changing Hands," June 14, 1982). Harry G. John, who has a controlling interest in the DeRance Foundation, also has an interest in KCFM(FM) Florissant, Mo., and KBSA-TV Guasti (Los Angeles), Calif.

York, Pa.-based group owner Susquehanna Broadcasting Co., whose deal to sell WSBA-TV York (CBS, ch. 43), in 1982 for $2.45 million fell through, sold the station last year for $2 million. The buyer was a group of limited and general partners headed by Cary W. Jones, who is president and part owner of KTRV(TV) Nampa, Idaho.

Roy Hess, principal owner of WPMI(TV) Mobile, Ala., and David Smith, vice president of a Southwick, Mass., radio and TV station equipment company, Comark Industries Inc., bought WRIP-TV Chattanooga (ch. 61) for $1.5 million and a $500,000 consultancy agreement.

WBLN(TV) Bloomington, Ill. (ch. 43) was sold for $1,907,000 to group of 26 Illinois investors, headed by Paul Misch, a Bloomington-based attorney. None of the investors had other broadcast interests.

Claude W. Bowers, half owner of WIYE(TV) Leesburg, Fla. (ch. 55), headed a group of five equal partners who bought the other 50% for $1.45 million.

Byron H. Lasky, 49.8% owner of WTTO(TV) Birmingham, Ala. (ch. 21), bought the other 50.2% of the station for $1 million. Lasky also owns 80% of KNXV-TV Phoenix and 20% of WCGV-TV Milwaukee.

FM

KIOI(FM) San Francisco, the last property belonging to Charter Co., was sold for $12.4 million to Price Communications. Charter also sold KCBQ-AM-FM San Diego, KYKY(FM) St. Louis, WOKY(AM) Milwaukee and WMIL(FM) Waukesha, Wis. (see below). The buyer is a publicly traded and New York-based company headed by Robert Price, president. It owns WOWO(AM) Fort Wayne, Ind., and also bought WIRK-AM-FM West

Palm Beach, Fla. (see below).

Three of Charter's other stations, KYKY(FM) St. Louis, WOKY(AM) Milwaukee and WMIL(FM) Waukesha, Wis., were sold earlier for $10 million to Surrey Broadcasting, which then sold both Wisconsin stations for $4,075,000 (see below). Surrey, headed by Kent Nichols, chairman, and Campbell Stuckeman, president, also owns KAIR(AM)-KJYK(FM) Tucson, Ariz., and KATT-AM-FM Oklahoma City.

Metromedia, in keeping with the FCC's crossownership rules, sold WMET(FM) Chicago to Doubleday Broadcasting Inc. for $9.5 million, while purchasing WFLD-TV Chicago (see above). It now owns seven AM's, six FM's and seven TV's. New York-based Doubleday, has sold, subject to FCC approval, KWK-AM-FM St. Louis ("Changing Hands," Nov. 7, 1983), after which it will own one AM and six FM's. Gary Stevens is president of the radio division.

Cox Communications bought WXFM(FM) Elmwood Park, Ill. (Chicago), for $9 million. Atlanta-based Cox, headed by Garner Anthony, chairman, is a publicly traded major station group owner and MSO. The purchase forced Cox, in keeping with the FCC's seven-station rule, to sell WLIF(FM) Baltimore to Island Broadcasting Co. for $5,750,000. Island is headed by Alan S. Beck, president and former general manager of WLIF, who also has an interest in WALK-AM-FM Patchogue, N.Y.

Herbert Salzman and three others sold WVNJ-FM Newark, N.J., to Cleveland-based Malrite Communications for $8.5 million. Sellers bought the station and co-located WVNJ(AM) in 1978 for $3.54 million. It also sold the AM for $3.2 million (see below). Malrite also bought WXIX-TV Cincinnati and sold WCTI(TV) New Bern, N.C. (see above).

NBC bought one of the General Electric stations, WJIB(FM) Boston, for $6.5 million. NBC also sold, subject to FCC approval, WRC(AM) Washington ("Changing Hands," Nov. 14, 1983) after which it will own three AM's, five FM's and five TV's.

GE also sold KFOG(FM) Walnut Creek (San Francisco), Calif., to Susquehanna Broadcasting Co. for $4.5 million. Susquehanna, a York, Pa.-based group owner, now owns six AM's, seven FM's and three cable systems. To keep the KFOG purchase from pushing its FM holdings over seven-station limit it sold WLQR(FM) Toledo, Ohio, for $3,275,000. Buyer is headed by Willard Schroeder, chairman. It also owns 80% of co-located WSPD(AM) and WOOD-AM-FM Grand Rapids, Mich.

KVOD(FM) Denver was sold for $6 million to Charlton H. Buckley, a San Francisco investor, who also bought KYTE(AM)-KRCK(FM) Portland, Ore. (see below).

Beasley Broadcast Group, bought WIFI(FM) Philadelphia for $6 million from General Cinema Corp. Buyer, owned by George Beasley, is a Goldsboro, N.C.-based owner of six AM's, seven FM's and North Carolina cable systems. It also sold WKBX(AM)-WSGF(FM) Savannah, Ga. (see below). General Cinema owns 80% of WHUE-AM-FM Boston and WGRZ-TV Buffalo, N.Y., which it received, along with $70 million, in exchange for its WCIX-TV Miami (see above).

Root Communications, former Florida-based Coca-Cola bottler headed by Chapman S. Root, bought WVFM(FM) Lakeland, Fla., for $3.1 million. It also bought, WNDB(AM)-WWLV(FM) Daytona Beach, Fla. (see below).

Meredith Corp. sold KEZO(FM) Omaha for $2.95 million to a group principally owned by Bertram M. Lee and E.W. (Skip) Finley Jr. It also sold co-located WOW(AM) in a separate transaction (see below). Lee has an interest in WNEV-TV Boston. Finley, former president of Sheridan Broadcasting Network, and recently elected to the National Association of Broadcasters radio board (BROADCASTING Dec. 12, 1983), has an interest in WOL(AM) Washington. Meredith also sold KCMO(AM)-KCEZ(FM) Kansas City, Mo. (see below) and bought KSEE(TV) Fresno, Calif., and 60% of WOFL(TV) Orlando, Fla. (see above).

Nationwide Communications, Columbus, Ohio-based subsidiary of Nationwide Mutual Insurance Co., sold WSHH(FM) Pittsburgh to Tony Renda for $2.7 million. Renda also owns WIXZ(AM) McKeesport and WPXZ-AM-FM Punxsutawney, both Pennsylvania. Nationwide now owns three AM's, five FM's and three TV's.

Raymond I. Kandel, Los Angeles-based radio station consultant, sold KNDE(FM) Tucson, Ariz., to Rex Broadcasting Corp. for $2.65 million. He also sold co-located KTUC(AM) in a separate transaction ("Changing Hands," Oct. 31, 1983), and earlier in the year transferred his 60% interest in KHJS(AM)-KHYE(FM) Hemet and KONG-AM-FM Visalia, both California, to his daughter, Kandy Rohde, who now has full ownership. Rex, majority owned by James Sloane, also owns co-located KCUB(AM), KROD(AM)-KLAQ(FM) El Paso, and KRUX(FM) Lubbock, Tex.

WQLS(FM) (now WUSY[FM]) Cleveland, Tenn., was sold by Atlantic Broadcasting Co. Inc. to Colonial Broadcasting Co. Inc. for $2.21 million. Sellers A. Thomas Joyner and David Weil still own co-located WCLE(AM). They bought both stations two and half years ago for $1.3 million ("For the Record," June 15, 1981). Buyers Robert E., James K. and Thomas H. Lowder, brothers, also own WLWI(FM) Montgomery, Ala., and WOWW(FM) Pensacola, Fla.

Bill Lacy sold KXLS(FM) Alva (Enid), Okla., for $2.1 million to Larry E. Smalley, a jet pilot with no other broadcast interests.

Outlet Broadcasting, prior to being purchased by Rockefeller Center Inc. (see above), bought WHFS(FM) Bethesda, Md. (Washington) from High Fidelity Broadcasting Inc. for $2.1 million. Outlet also owns co-located WTOP(AM) Washington. Some of the principals of High Fidelity, including general manager Jacob Einstein and president Philip Margolius, also were principals of Cardinal Broadcast Associates, which bought WEAM(AM) Arlington, Va. (Washington) (see below). Other High Fidelity principals, including Marvin Rosenbloom, were part of group buying WNAV(AM)-WLOM(FM) Annapolis, Md. (see below). At the end of

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the year, Outlet announced the sale, subject to FCC approval, of WSNE-FM Taunton, Mass. ("Changing Hands," Dec. 5, 1983).

WFMR(FM) (formerly WXJY[FM]) Menomonee Falls, Wis., was sold by Darrel Peters to H. Stewart Corbettt Jr., Fred DeMatteis and Al Rogers for $2 million. Peters also owns WSEX(FM) Arlington Heights, Ill. Corbett and DeMatteis are former owners of WHHR(FM) Hilton Head, S.C., where Rogers was vice president and general manager.

Aylett B. Coleman bought WVOC-FM Columbus, Ga., from Bluegrass Broadcasting Co for $2 million. Coleman also owns WXLK(FM) Roanoke, Va. Bluegrass, headed by H. Hart Hagan, also owns WHOO-AM-FM Orlando, Fla.; WWSA(AM)-WCHY(FM) Savannah, Ga.; WVOK-AM-FM and WKYT-TV, all Lexington, Ky.

Lawrence K. Justice, a Boston radio personality with Westinghouse and RKO radio stations for the past 18 years, bought WCIB(FM) Falmouth, Mass., for $2 million. Seller was equally owned by Kenneth J. Patch and Robert A. Neuhoff and family. Neuhoffs also own Eastern Broadcasting Corp., Washington-based group owner of five AM's and five FM's.

ABC sold KGO-FM San Francisco for $5.5 million to Philip C. Davis, David Fowler and Bill Weaver, who also own KARM(AM)-KFIG(FM) Fresno, KLOK(AM) San Jose and KWIZ-AM-FM Santa Ana, all California. ABC now owns six AM's, six FM's and five TV's. It said the KGO-FM sale would allow it to pick up an "attractive" AM/FM combination.

Capitol Broadcasting Co. Inc., the Raleigh, N.C.-based group owner, bought KBEQ(FM) Kansas City, Mo., for $5.25 million from Mariner Communications which also sold WLW(AM) Cincinnati and WSKS(FM) Hamilton, Ohio (see below). Mariner, owned by 12 investors, is left with WITS(AM) Boston. Capitol also sold KMAC(AM) San Antonio, Tex., (see below) and now owns three AM's, six FM's and one TV.

Sconnix Group Broadcasting Inc. sold WCMF(FM) Rochester, N.Y., to Stoner Broadcasting System Inc. for $5.1 million. Laconia, N.H.-based Sconnix also bought KRKR(AM)-KFKF(FM) Kansas City, Kan., and sold WOCB(AM)-WSOX-FM West Yarmouth, Mass. (see below). It also owns WZZC(FM) East Moline, Ill.; WKZU(AM)-WLNH(FM) Laconia, and WTMA(AM)-WSSX(FM) Charleston, S.C.

Stoner also bought WAMX(FM) Ashland, Ky., for $1.75 million from a group headed by Dick Martin, which also owns co-located WCMI(AM). Stoner, a Des Moines, Iowa-based owner of five AM's and seven FM's, is headed by Thomas H. Stoner, chairman.

Stephen Adams, owner of Adams Communications Corp., bought KEZK(FM) St. Louis from Metroplex of Missouri for $6.2 million. Metroplex is a Cleveland-based group owner of one AM and four FM's. Adams also bought co-located WRTH(AM) Wood River, Ill. (St. Louis).

Ron Campbell, Houston-based real estate developer, bought KSLR(FM) San Antonio, Tex., for $4.1 million from Edward G. Atsinger III and his brother-in-law, Stuart Epperson. Sellers also sold co-located KUKA-(AM) to make room for their purchase of KMAC(AM), also San Antonio (see below).

J.L. Moore, Bruce B. James and Allison R. Mercer sold KTWN-FM Anoka, Minn., to C.T. Robinson and William Moyes for $3.8 million. The sellers also own co-located KKKC(AM). Robinson and Moyes have a majority interest in KQEO(AM)-KZZX(FM) Albuquerque, N.M.; KVOR(AM)-KSPZ(FM) Colorado Springs, and KFYE(FM) Fresno, Calif. They have bought, subject to FCC approval, KRAB(FM) Seattle ("Changing Hands," June 27, 1983).

Broad Street Communications sold WYOR(FM) Coral Gables, Fla., to EZ Communications Inc. for $3.6 million. Broadstreet, headed by Richard L. Geismar, chairman, and primarily owned by the Meriden, Conn.-based diversified manufacturer, Insilco Corp., also sold, in separate transaction, co-located WVCG(AM) (see below). Buyer, owned by Arthur C. Keller and James L. Draper, also owns WEZB(FM) New Orleans, WEZC(FM) Charlotte, N.C.; WBZZ(FM) Pittsburgh, and WEZR(FM) Manassas and WEZS(FM) Richmond, both Virginia.

Jerry Atchley and Kerby Confer, who were half of equal-share partnership that owned KSSN(FM) Little Rock, bought out the other two partners, Paul Rothfuss and Jim Long, for $2,425,000. Atchley and Confer also bought WEZI(FM) (now WGKX[FM]) Memphis for $3.2 million from Harte-Hanks radio. Long is a principal in KQAM(AM)-KEYN(FM) Wichita, Kan. Rothfuss and Confer also are principals in WIZX(AM)-WIGL(FM) Orangeburg, S.C.; WJDX(AM)-WMSI(FM) Jackson, Miss.; WSSL(FM) Grey Court, S.C., and WGVL(AM) Greenville, S.C.

Harte-Hanks, San Antonio, Tex.-based newspaper publisher, and direct marketer, also sold KMJK(FM) Lake Oswego, Ore., for $3.2 million to a group of nine headed by Victor M. Ives, the general partner and the station's general manager. Harte-Hanks now owns five AM's, four FM's, and four TV's.

Thomas Embrescia, who bought WIFE-(AM) Indianapolis (see below), was also majority owner of WFMR(FM) Milwaukee, which was sold for $3.2 million to Josephson International, a publicly owned and New York-based talent agency, office and furnishings planner and producer of *Captain Kangaroo*, which now owns three AM's and four FM's.

Sam Beard, president and general manager of KLUR(FM) Wichita Falls, Tex., bought the station for $2 million from Carl Adams, who is also a two-thirds owner of KNCY-AM-FM Nebraska City, Neb., and votes the trust of his daughter, which owns WHAP(AM) Hopewell, Va.

Carl J. Marcocci and his wife, Betty, bought WKTM(FM) Jacksonville, Fla., from KTM Broadcasting Inc. for $2 million. Marcocci was the owner of WAZE(AM) Clearwater, Fla., which he sold in 1981. Seller, William G. Dudley III, retained ownership of co-located WKCN(AM).

Founders Communications, a venture capital group involved in mobile home manufacturing and oil and gas drilling, bought KFIZ(AM) Fort Worth for $2 million. Seller, Gerock H. Swanson, also owns WBYU(FM) New Orleans; KKNO(FM) Oklahoma City; KRMG(AM) Tulsa, Okla., and KKYX(AM) San Antonio, Tex.

WDJF(FM) Westport, Conn., was sold by Donald J. Flamm to Franz Allina and wife, Marcia, for $2 million. Flamm kept co-located WMMM(AM). Buyers sold KACY(AM) Port Hueneme and KACY(FM) Oxnard, both California (see below). They also own WBAB(FM) Babylon and WGBB(AM) Freeport, both New York.

Gary L. Acker and W.E. Moore, co-owners of KEPT(FM) Shreveport, La., sold the station for $1.85 million to equal partners, John N. Thomas, John R.L. Vaughn Jr. and Johnny L. Wooley, who own an oil and gas business in Longview, Tex. Acker and Moore bought the station in 1979 for $423,000 ("Changing Hands," May 7, 1979). Acker also owns KWAS(FM) Amarillo, KPAS(FM) Fabens, KFIX(FM) [CP] Laredo, all Texas; KRIZ(FM) Roswell, N.M., 50% of KLFJ(AM) Springfield, Mo., and 60% of WROS(AM) Jacksonville, Fla. He has sold, subject to FCC approval, KELP(AM) El Paso ("Changing Hands," Dec. 19, 1983).

KVMT(FM) Vail, Colo., was sold for $1.7 million to Richard H. Sucher, who also owns KKFM(FM) Colorado Springs and KRIX-FM Brownsvlle, Tex. Lee Lowenthal, president of seller, will retain his position with the new owner.

KBIL-FM San Angelo, Tex., was sold for $1.6 million to Dale E. Palmer and Alfred T. Burke. Palmer has interests in KZOM(FM) Orange and KOLE(AM) Port Arthur, both Texas, and has bought KBLU(AM)-KTTI(FM), both Yuma, Ariz. ("Changing Hands," June 6, 1983). Last year Burke also bought KYCU-TV Cheyenne, Wyo., and three other TV's (see above). Seller is William W. Jamar Jr., Brownwood, Tex.-based station broker, who also, along with wife, Jane, sold KBWD(AM)-KOXE(FM) Brownwood, Tex., (see below). They also have interest in KSNY-AM-FM Snyder, Tex.

Eight investors, headed by Henry D. Vara Jr., bought WRCC(FM) Cape Coral, Fla., for $1.55 million. Vara and five of the others also own WIZD(FM) Fort Pierce, Fla.

Leon Crosby bought KDOS(FM) Fremont, Calif., for $1.5 million from Robert L. Williams (85%) and James E. Coyle (15%), who bought the station five years ago for $500,000 ("For the Record," May 14, 1979). Sellers also own KCTY(AM)-KRAY-FM Salinas, Calif. Crosby also owns WFAT(TV) Johnstown, Pa., and has a one-third interest in a new UHF in Richardson, Tex.

KUIC(FM) Vacaville, Calif., was sold by the estate of Harvey Levin to Quick Broadcasting for $1.5 million. Buyers were Harry J. Benton, Colorado investor, and family; Shirley Fuchsberg, and others. Seller also sold KFAT(FM) Gilroy, Calif. ("Changing Hands," Jan. 17, 1983).

The Baltimore Radio Show sold WBKZ(FM) (now WWIN[FM]) Glen Burnie, Md., to the owners of WWIN(AM) Baltimore for $1.5 million. The seller also owns WFBR(AM) Baltimore and WOYK(AM) York, Pa.

Maurice Negrin and George Jacobson sold WOWD(FM) Tallahassee, Fla., for $1.47 million. The two had bought the station four years ago for $500,000 ("Changing Hands," Sept. 24, 1979). Negrin is also a principal in WMOE(AM) Alpharetta, Ga. Buyer, principally owned by Jim McCrudden, also owns WQPD(AM) Lakeland, Fla.; KJEZ(FM) Poplar

Bluff, Mo., and KTGR(AM)-KCMQ(FM) Columbia, Mo.

Arthur Astor, president and 20% owner of KIKF(FM) Garden Grove, Calif., bought out the other shareholders for $1.4 million. He also bought KTIM-AM-FM San Rafael, Calif. (see below), and is an applicant for the facilities of RKO General's KHJ(AM)-KRTH(FM) Los Angeles.

KWAO(FM) Sun City, Ariz., was bought for $1.25 million by Lawrence Mazursky and wife, Beverly, who also own KLFF(AM) Glendale, Ariz.

D. Garry Munson and Scott V. Christenson bought KABE(FM) Orem, Utah, from Morris J. Jones for $1.25 million. Munson and Christenson also own KSGR(AM)-KKPL(FM) Opportunity (Spokane), Wash. Munson is also president of KIEE(AM) Harrisonville, Mo.

G. David Gentling and son, Gregory D., sold KTYD(FM) Santa Barbara, Calif., to Robert C. Liggett Jr. and N.L. Bentson for $1,225,000. Gentlings are Rochester, Minn.-based group owners who now own five AM's and four FM's. Buyers now own six FM's and have sold their only AM, WLFF(AM) Cayce, S.C., subject to FCC approval. Bentson is one-third owner of Midcontinent Broadcasting Co., owner of three South Dakota TV's. He also is principal in WTSO(AM)-WZEE(FM) Madison, Wis., and various cable systems.

William Glassman and his wife, Sandra, bought WJHR(FM) Jackson, Tenn., from WHJR Inc. for $1.2 million. Glassman family interests also include co-located WDXI(AM), two other AM's and two FM's.

Jack Rich, an El Paso businessman with no other broadcast interests, bought KEZB(FM) El Paso for $1.2 million from Michelle A. Haston, principal owner of permittee of KVFM(FM) Ogden, Utah.

Fred Thompson sold KYFM(FM) Bartlesville, Okla., to Galen O. Gilbert for $1.1 million. Thompson, now a communications consultant in Bartlesville, also sold his other properties, KRSL-AM-FM Russell, Kan., ("Changing Hands," Nov. 21, 1983). In 1983 Gilbert sold KCOT(FM) La Mesa, Tex. ("Changing Hands," Jan. 10, 1983) and KSWM(AM)-KELE(FM) Aurora, Mo. ("For the Record," Jan. 17, 1983), and now owns five AM's and three FM's.

Samuel A. McMaster Jr., grain elevator owner in South Sioux City, Neb., bought KBCM(FM), Sioux City, Iowa, for $1,050,000.

T. Ray Moran sold KTEZ(FM) Lubbock, Tex., for $1,050,000. He is keeping co-located KJAA(TV) and also owns KJTV(TV) Amarillo, Tex. Buyer, Howard A. Kalmenson, now owns seven AM's and six FM's.

George M. Bakkee majority owner of KMND(AM) Midland, Tex., bought, along with same partners, co-located KNFM(FM) for $1,050,000. Seller, headed by Neal L. Spelce Jr., chairman, bought the station three years ago for $775,000 (BROADCASTING, Dec. 8, 1980). Seller also owns KIZZ-(AM)-KIXS(FM) Kileen, Tex., while Spelce also owns KTXZ(AM) West Lake Hills, Tex.

KDUV(FM) Brownsville, Tex., was sold for $1,019,000 to Jesse Johncox, John A. Parry, Michael T. Reichert and Charles A. Whatley. They also sold KTXI(FM) Mercedes, Tex. ("For the Record," Oct. 17, 1983). Parry also owns KFIM(FM) El Paso and WWZD(FM) Buena Vista, Va.

Among several previous licensees who ended up reacquiring stations were Dan L. Johnson and his father, Elwyn. They bought WPLP(AM) Pinella Park, Fla., for over $1 million from a court-appointed trustee. Dan Johnson also is 25% owner of WXCR(FM) Safety Harbor, Fla., and has an interest in a CP for TV in Lakeland, Fla.

AM

CBS/Broadcast Group sold WEEI(AM) Boston in anticipation of purchasing KRLD(AM) Dallas from Metromedia, which withdrew from the deal (see above). Buyer of WEEI was 93% owned by Helen J. Valerio, who with her family owns Papa Gino's fast food chain, which has more than 130 restaurants.

Gene Autry's Golden West Broadcasters sold KSFO(AM) San Francisco to Seattle-based King Broadcasting Co. for $6 million. King, principally owned by Dorothy S. Bullitt and family, also owns four AM's, four FM's and four TV's. It sold co-located KYA(AM) to Bonneville International Corp. for $3.5 million to make room for its purchase of KSFO, and also sold WRTH(AM) Wood River, Ill. (St. Louis) (see below). Bonneville, headed by Arch Madsen, president, is a subsidiary of Deseret Management Corp., owned by the Corporation of the

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President of the Church of Jesus Christ of Latter-Day Saints. It also is a television and radio program producer and half owner of a Logan, Utah, cable system. Bonneville now owns five AM's, seven FM's and two TV's.

Star-studded Western Broadcasting Corp. bought out the other shareholders with whom it established KRLA(AM) Pasadena, Calif. The transfer was part of a deal made in 1978, when all were competing applicants for the facility. The price paid by Leslie Townes (Bob) Hope, Art Linkletter and seven others for a 60% interest was $4,679,164.

Spanish Broadcasting System bought WVNJ(AM) Newark, N.J., for $3.2 million. Sellers Herbert L. Saltzman, Donald Softness and Ronald Wyman also sold co-located WVNJ-FM for $8.5 million in a separate transaction (see above). The two stations were purchased in 1978 for $3.45 million. Buyer is owned by Raol Alarcon, Adriano Garcia and Ralph Diaz, all of whom were broadcasters in pre-Castro Cuba.

James C. Nelly, former owner of KUJ(AM) Walla Walla, Wash., which he sold three years ago for $1.7 million (BROADCASTING, Dec. 15, 1980), bought KMO(AM) Tacoma, Wash., for $2 million. Seller, James L. Baine, bought the station for $700,000 (BROADCASTING, Aug. 22, 1977).

Obie Broadcasting Corp. sold KSPL(AM) Seattle for $1,909,824. Obie, majority owned by Brian B. Obie, had bought the station four years ago for $2.6 million (BROADCASTING, Nov. 23, 1979). Buying the station was a six-member group, some of whom also have an interest in KENI(AM) Anchorage, and KINY(AM) Juneau, bothAlaska. They are applying for new FM's in both communities. Obie Broadcasting also owns KUGN-AM-FM Eugene, Ore., and 90% of KMVI(AM) Wailuka, Maui, Hawaii.

Omaha Great Empire Broadcasting Inc., owned principally by F. Mike Lynch, bought WOW(AM) Omaha from Meredith Corp. for $1.9 million. It spun off co-located KYNN-(AM) (see below) to make room for WOW. Seller, Meredith Corp., also sold co-located KEZO(FM) to a different buyer (see above). Buyer also owns co-located KYNN(FM), KFDI-AM-FM Wichita, Kan.; KWKH(AM-KROK(FM) Shreveport, La.; KTTS-AM-FM Springfield, Mo.; KBRQ-AM-FM Denver, and is an applicant for new AM at Council Bluffs, Iowa. Meredith also sold KCMO(AM)-KCEZ(FM) Kansas City (see below) and bought KSEE(TV) Fresno, Calif., and 60% of WOFL(TV) Orlando, Fla. (see above).

Denver-based developer, Jay C. Roulier, headed a group buying KKBB(AM) Aurora (Denver), Colo., from Leo Payne for $1.9 million. Payne, who is also an applicant for a new FM at Evergreen, Colo., will retain 2.8% interest.

One of the five broadcast properties purchased by Stephen Adams this year was WRTH(AM) Wood River, Ill., which he bought for $1.8 million from Seattle-based group owner, King Broadcasting. King bought KSFO(AM) San Francisco (see above).

William S. Halpern and Louis N. Seltzer, who own cable TV systems in Chester county, Pa., sold WCOJ(AM) Coatesville, Pa., to H.F. Lenfest for $1.8 million. Lenfest also owns Pennsylvania cable systems with 40,000 subscribers.

Statewide Broadcasting bought WVCG(AM) Coral Gables, Fla., from Broad Street Communications for $1.5 million. Broadstreet also sold, to a different buyer, co-located WYOR(FM) for $3.6 million (see above). Broad Street now owns three AM's and two FM's. Pompano Beach, Fla.-based Statewide, majority owned by Jordan E. Ginsburg and family, purchased five radio properties in its first six months. It has bought, subject to FCC approval, WAPE(AM) Jacksonville, Fla., and WCFL(FM) Chicago (see above). It also sold its two-thirds interest in WAVS(AM) Fort Lauderdale, Fla. ("For the Record," Aug. 1, 1983).

A newly formed, publicly held, Naples, Fla.-based radio and TV syndicator headed by Mary J. Arthur, president, bought WEXY-(AM) for $1.5 million. Selling the station was James S. Beattie, who also owns WCVF(AM) Ococee, Fla.

Manning Slater, who bought KXYZ(AM) Houston from ABC in 1979 for $1.8 million, sold the station for $1.5 million to New York-based group owner Infinity Broadcasting Corp., which also owns 80% of WJIT(AM) New York. During the year Infinity also bought KCBQ-AM-FM San Diego (see below).

David Strassler, former chairman of UA Columbia Cablevision, and brother, Robert, purchased WARE(AM) Ware, Mass., for $1,275,000. Seller was principally owned by Allan W. Roberts, who is majority owner of WUHN(AM)-WUPE(FM) Pittsfield, Mass.

Thomas J. Embrescia, who sold WFMR(FM) Milwaukee (see above), bought a financially distressed WIFE(AM) Indianapolis for $50,000 plus assumption of a $1.25-million note. The station had been previously bought in May 1981 for $1.3 million.

John Swanson, Dallas-based investor, bought KOWL(AM) South Lake Tahoe, Calif., for $1.25 million. Sellers John B. Parker and wife, Kathleen, bought KTCR-AM-FM Minneapolis-St. Paul (see below) and also own KIKI(AM)-KMAI(FM) Honolulu.

KZHI(AM) Honolulu was sold for $1.2 million to James E. Quinn Jr. and son, Ronald K., who are San Diego-based investors.

Paul C. Major, account executive with WTVN-TV Columbus, Ohio, and Rand Smith, Columbus lawyer, were among the buyers of WTMP(AM) Tampa, Fla., for $1,083,420.

Kenneth A. Jonsson and family bought KQKK(FM) Manteca, Calif, from Jack L. McFadden Sr. and his wife, Virginia Jo, for $1,072,000. McFaddens are applicants for a new FM at Twain Harte, Calif. Jonssons also own KENZ(AM)-KROY(FM) Sacramento, Calif., and KROI(AM) Sparks, Nev.

Stuart W. Epperson and brother-in-law, Edward G. Attsinger III, were co-purchasers of KMAC(AM) San Antonio, Tex., for $1 million. The two sold co-located KUKA(AM) to make room for the purchase ("Changing Hands," Jan. 24, 1983), and later sold KSLR(FM) also San Antonio (see above). Selling KMAC was Raleigh, N.C,-based group owner, Capitol Broadcasting Co. Inc., which bought KBEQ(FM) Kansas City, Mo. (see above).

The Thoms family of Asheville, N.C., sold WEAM(AM) Arlington, Va., for $1 million to the principals of a group that earlier sold WHFS(FM) Bethesda, Md., to Outlet Co. (see above). Some of WHFS(FM) principals, including Marvin Rosenbloom, also purchased WNAV(AM)-WLOM(FM) Annapolis, Md. (see below). Thoms family also owns WCOG(AM) Greensboro and WKLM(AM) Wilmington, both North Carolina.

AM-FM Combinations

Fifty million dollars purchased KVIL-AM-FM Highland Park (Dallas), Tex., and WIBC-(AM)-WNAP(FM) Indianapolis for John Blair & Co. from Fairbanks Broadcasting. Blair also bought WKAQ-TV San Juan, P.R., for $55 million (see above). Fairbanks, an Indianapolis-based group owner and MSO with 14,000 subscribers, earlier bought KCMO(AM)-KCEZ(FM) Kansas City, Mo. (see below). It now owns three AM's and three FM's.

Two of the stations General Electric sold in 1983 were KOA(AM)-KOAQ(FM) Denver, which went to A.H. Belo for $22 million. Belo owner of *The Dallas Morning News* and a Clarksville, Tenn., cable system also bought Corinthian Broadcast Group (see above). GE is keeping co-located KOA-TV as its sold broadcast property.

GE also sold WGY(AM)-WGFM(FM) Schenectady, N.Y., and WSIX-AM-FM Nashville for $16 million to Sky Corp. majority owned by Foster Management, a New York-based venture capital firm, headed by John Foster. Sky Corp. now owns six AM's and four FM's (see above).

Mariner Communications Inc., which bought WLW(AM) Cincinnati and WSKS(FM) Hamilton, Ohio, four years ago for $17 million (BROADCASTING Nov. 5, 1979), sold the two stations for $8,265,000 plus $2,249,000 noncompete agreement. Buying the stations was a group headed by Charles Murdock, former general manager of the stations and 10% owner of the group that originally sold them to Mariner. Mariner also sold KBEQ(FM) Kansas City, Mo. (see above), and still owns WITS(AM) Boston.

Columbia Pictures Radio Stations Inc., a subsidiary of the Coca-Cola Co., sold its last radio stations, WWVA(AM)-WCPI(FM) Wheeling, W. Va., for $8.8 million and KCPX-AM-FM Salt Lake City for $2.95 million, to John Price and family. The Price family now owns five AM's and five FM's, all bought within last four years.

KCBQ-AM-FM San Diego were the fourth and fifth Charter Co. stations to be sold in 1983. Buying the two for $8.5 million was New York-based group owner, Infinity Broadcasting, which also bought KXYZ(AM) Houston (see above). Infinity is headed by Michael A. Wiener, chairman, and now owns three AM's and six FM's.

KCMO(AM)-KCEZ(FM) Kansas City, Mo., was sold by Meredith Corp. to Fairbanks Broadcasting Co. for $8 million.

The Lindsay and Shaub families, who sold Lindsay-Shaub Newspapers Inc. to Lee Enterprises in 1979, liquidated their broadcast holdings this year. They sold WFRL(AM)-WXXQ(FM) Freeport and WSOY-AM-FM Decatur, both Illinois; and WLAP-AM-FM Lexington, Ky., for $8 million. C.R. Griggs, executive vice president of the seller was the buyer of the first two stations. Griggs joined with James D. McQuality, general manager of the Freeport stations, and Larry S. Ward, techincal supervisor of Freeport and Decatur stations, to buy the

ton properties.

Robert Herpe, former board chairman of the National Radio Broadcasters Association, disposed of his radio properties: WSCR(AM) Hamden and WPLR(FM) New Haven, both Connecticut, and WHLY(FM) Leesburg, Fla., for $7.3 million. Buyer was headed by Michael Starr, general manager of WMOD-TV Melbourne, Fla., and his brother, Peter H. Starr. Brothers were former principals, with William F. Buckley, author and columnist, in Starr Broadcasting Group, which was merged into Shamrock Broadcasting Co.

Price Communications bought WIRK-AM-FM West Palm Beach, Fla., for $7 million. It also bought KIOI(FM) San Francisco (see above).

Stephen Adams bought WTWN(AM)-WLAV(FM) Grand Rapids, Mich., from Shepard Broadcasting Corp. for $5 million plus a $1.25 million noncompete agreement. Principal owner of the seller was John Shepard, who also owns 40% of a CP for a new TV on ch. 54 in Muskegon, Mich.

McCormick Communications sold WLKW-AM-FM Providence, R.I., to Jag Communications Inc. for $4.9 million. McCormick, which also owns WJYE(AM) Buffalo, N.Y., and WLPM(AM)-WFOG(FM) Suffolk, Va., is 10% owned by William M. McCormick, president; 90% by parent Tech/Ops Inc., a Boston-based, publicly traded manufacturer of medical instruments. Jag is majority owned by John Gambling, personality on WOR(AM) New York. It also bought WROW-AM-FM Albany, N.Y., from Capital Cities Communications for $3.2 million. Capital Cities is publicly traded, New York-based owner of six AM's, six FM's and six TV's. It also is newspaper and magazine publisher and MSO, headed by Tom Murphy, chairman.

O'Day Broadcasting Co. of Washington, debtor-in-possession, sold KXA(AM)-KYYX-(FM) Seattle for $5.5 million to Richard B. Pratt and Daniel D. Nelson, Seattle businessmen with no other broadcast interests. O'Day is headed by Robert R. Bingham, former general manager.

Bingham is also 48% owner of 27-member group buying KYAK(AM)-KGOT(FM) Anchorage and KIAK(AM)-KORZ(FM) Fairbanks, both Alaska, for $4.5 million. Two of sellers, Robert J. Brown and Martin J. Hamistra, also own KWYZ(AM) Everett, Wash.

Gaylord Broadcasting, headed by Edward L. Gaylord, chairman and president, sold KTYE(AM)-KLLB(FM) Portland, Ore., to Charlton H. Buckley for $3.75 million plus $750,000 noncompete agreement. Buckley is a San Francisco-based contractor, rancher and resort property owner, who also bought KVOD(FM) Denver (see above). Oklahoma City-based Gaylord, which publishes the *Oklahoma City Daily Oklahoman* and *Times* and several other newspapers, now owns one AM and seven TV's.

Surrey Broadcasting Inc., which bought WMIL-FM Waukesha, Wis., and WOKY(AM) Milwaukee, along with KYKY(FM) St. Louis from Charter last year, sold both Wisconsin stations this year for $4.75 million. Buyer, Sundance Broadcasting, headed by David E. Reese, chairman, also owns KIDO(AM)-KIDG(FM) Boise, Idaho.

Air Waves Inc. sold its three stations, WLCS(AM)-WQXY-FM Baton Rouge and KQXY(FM) Beaumont, Tex., to Robert Clark, Kent Anderson and Richard E. Oppenheimer for $4.1 million. Buyers also own four AM's and three FM's.

Sillerman and Morrow Broadcasting Group Inc., owned by Robert Sillerman, Bruce Morrow, Howard Tytel and Gerald Wendel, doubled its radio holdings during the year. The Middletown, N.Y.-based group owner bought WOCB(AM)-WSOX-FM West Yarmouth, Mass., for $4.1 million from Sconnix Group Broadcasting Inc., and also bought WHMP-AM-FM Northampton, Mass., for $1.2 million from the publisher of Northampton's only daily newspaper. Sillerman and Morrow Group also owns WRAN(AM) Dover, N.J.; WJJB(FM) Hyde Park and WALL(AM)-WKGL(FM) Middletown, both New York, and 50% of WATL-TV Atlanta.

Sconnix, owned by Randall T. Odeneal, Theodore E. Nixon, Scott R. McQueen and Alfred W. Hill, also sold WCMF(FM) Rochester, N.Y. (see above). The Laconia, N.H.-based group owner bought the only radio properties of Allbritton Communications, KRKR(AM)-KFKF(FM) Kansas City, Kan., for $3.8 million. Allbritton also bought KATV(TV) Little Rock, Ark., and KTUL-TV Tulsa, Okla., (see above).

Newhouse Newspapers sold its last broadcast properties, WAPT-AM-FM Birmingham, Ala., for $4 million to Bernard S. Dittman, owner of WABB-AM-FM Mobile, Ala., and Birmingham-based real estate developers Herbert A. Meisler and Harold W. Ripps. WPTR(AM) Albany and WLFY(FM) Troy, both New York, were sold to Robert Dyson for $4 million. Dyson also owns WEOK(AM)-WPDH(FM) Poughkeepsie, N.Y. Seller, majority owned by William F. Rust Jr., also owns WHAM(AM)-WHFM(FM) Rochester, N.Y., and WSOM(AM)-WQXK(FM) Salem, Ohio. It also sold WNOW(AM)-WQXA(FM) York, Pa. to Harold G. Fulmer III for $4 million. Fulmer also owns WLKK(AM)-WLVU(FM) Erie, Pa., and WSAN(AM) Allentown, Pa.

Leonard Tow, president and half owner of MSO Century Communications Corp. bought WVJS(AM)-WSTO(FM) Owensboro, Ky., for $3,793,000. Century, which purchased a co-located cable system in the deal, spun off stations to Tow because co-owner, Stevens Point, Wis.-based Sentry Insurance Co., had earlier bought WILS-AM-FM Lansing, Mich., for $1.4 million, raising its holdings to seven AM's and six FM's. Sentry Broadcasting Co. is headed by Don Colby, president.

KSET-AM-FM El Paso, Tex., and KKJY-FM Albuquerque, N.M., were sold for $3.75 million to John M. Dunn, an Evansville, Ind., investor with no other broadcast interests. Selling the stations were Dick Seffman, Steve Gold, Louis Weiner and Len Howard. The last three are principals in KVEG(AM) North Las Vegas and KFMS(FM) Las Vegas.

The Fuller-Jeffrey Group, equally owned by Robert F. (Doc) Fuller, Joseph N. Jeffrey Jr. and Edward F. Bock, bought KPIP(AM)-KPOP(FM) Roseville, Calif., for $3.5 million. They also own WOKQ(FM) Dover, N.H.; KIJY(FM) Lewiston, Me., and have a part interest in KCCY(FM) Pueblo, Colo.

Albert S. Tedesco sold KTCR-AM-FM Minneapolis-St. Paul to John B. Parker and wife, Kathleen, for $3.4 million. Tedesco also owns KDUZ-AM-FM Hutchinson, Minn. The Parkers sold KOWL(AM) South Lake Tahoe, Calif. (see above). They also own KIKI(AM)-KMAI(FM) Honolulu.

Harvey Grace, former president of WTTV-TV Indianapolis, bought KDON-AM-FM Salinas-Monterey, Calif., for $3.3 million. Principal sellers, Robert A. Forrest and wife, Grace, are also principal owners of KBBY(AM)-KBBQ(FM) Ventura, Calif.

A group based in Dayton, Ohio, and headed by Richard J. Minor, chairman, bought WGH-AM-FM Newport News, Va., for $3.2 million.

Leon Parma, owner of a San Diego Anheuser-Busch distributorship, and Ernest Rady, San Diego businessman, bought KUDE(AM)-KJFM(FM) Oceanside, Calif., for $3,175,000.

John J. Taylor III bought WGAN-AM-FM Portland, Me., for $3.1 million from Guy Gannett Broadcasting Services, a subsidiary of a Portland, Me.-based newspaper publisher. Majority owned by an estate benefiting its president, Jean Gannett Hawley, and two other relatives, it now owns three AM's, four FM's and three TV's. Taylor also owns WCOD-FM Hyannis, Me.

John B. Babcock, Park Broadcasting Co.'s former executive vice president and chief operating officer, headed a partnership buying KNOX(AM)-KYTN(FM) Grand Forks, N.D., for $3 million. Henry P. Slane and other principals in Peoria Journal Inc., publisher and group owner, were the sellers. They also own KICT(FM) Wichita and KFRM(AM) Salina, both Kansas; KSSS(AM) Colorado Springs and KYNR(FM) Pueblo, Colo., and KEKE(AM)-KWXL(FM) Albuquerque, N.M.

Centennial Communications Inc., debtor-in-possession, sold KOOO(AM)-KESY(FM) Omaha, for $3 million. Marshall Hambric, half owner of seller, also owns 40% of buyer and is joined by new partners Sherry Sanders (49%) and Ernest McRae (11%). McRae owns 40% of KBRL(AM) McCook, Neb., and KFNF(FM) Oberlin, Kan. Sanders is the wife of Mack Sanders, who owns four AM's and two FM's. Hambric and his partner, Bruce Mayer, bought the stations in 1978 for $1.2 million. Hambric is also a principal in the group that bought KSTR(AM) Grand Junction, Colo. ("For the Record," March 7, 1983).

Rau Stations, former owner of six AM's and six FM's, largely completed the divestiture process begun two years ago, selling off eight stations in 1983. WNAV(AM)-WLOM(FM) Annapolis, Md., were sold for $2.8 million to J. George Cuccia, Annapolis businessman, and Damian Einstein and Marvin Rosenbloom, part of the group that sold WHFS(FM) Bethesda, Md. (see above). Principally owned by the estate of Henry Rau and headed by his daughter, Robin Henry, Rau Stations also sold WBBB(AM)-WRCM(FM) Burlington, N.C., to Audubon Broadcasting Co. for $2,625,000. Audubon, headed by Pegram Harrison, president, also owns WNOK-AM-FM Columbia, S.C. The third Rau AM-FM combination sold was WDOV(AM)-WDSD(FM) Dover, Del., for $2.3 million to Barry J. Dickstein and Joel M. Harstone, principals of Hartford, Conn.-based investment banking firm that specializes in broad-

casting. Rau also sold WATO(AM)-WETQ(FM) Oak Ridge, Tenn. ("Changing Hands," Sept. 19, 1983), and has announced the sale of WFDS-AM-FM Clarksburg, W. Va. ("Changing Hands," Jan. 2), which, if approved, will complete Rau's divestiture.

Capitol Broadcasting Co. of Jackson, Miss., sold WSLI(AM)-WXLY(FM) Jackson to J.D. Osburn and Russ D. Reynolds for $2,750,000. Capitol also sold KKTV(TV) Colorado Springs and WJTV(TV) Jackson, Miss. (see above). Osburn and Reynolds also own KYKZ(FM) Lake Charles, La., and KEAN-AM-FM Abilene, KYKX(FM) Longview and KYKS(FM) Lufin, all Texas.

WASK-AM-FM Lafayette, Ind., was bought for $2,650,000 by Richard L. Duchossois, who also owns KDAL(AM) Duluth, Minn.

Franz Allina and wife, Marcia, who bought WDJF(FM) Westport, Conn. (see above), sold KACY(AM) Port Hueneme and KACY-FM Oxnard, both California, for $2,590,000. Edmund Ansin, owner of WCKY-TV Miami, and Harold Frank, vice president and general manager of WINZ-AM-FM Miami, were the buyers.

Broadcast Management sold WNDB(AM)-WWLV(FM) Daytona Beach, Fla., to Chapman Root and others for $2.5 million. Broadcast Management, headed by Joel M. Thrope, general partner, also owns WRKR-AM-FM Racine, Wis.; WCNW(AM) Fairfield, Ohio, and WINF(AM) Manchester, Conn. Root Communications has also bought WVFM(FM) Lakeland, Fla. (see above).

WINN(AM)-WFPG(FM) Atlantic City was sold for $2.5 million to a group headed by Allan W. Roberts, president. It also owns WWHN(AM)-WUPE(FM) Pittsfield, Mass.

Mid America Media sold KIOA(AM)-KMGK(FM) Des Moines, Iowa, to Midwest Communications Inc. for $2.5 million. Mid America is a Kankakee, Ill.-based group owner of five AM's, four FM's, and owns a cable system at Hilton Head, S.C. Midwest, owned by the D.E. Wright family and others, also owns WRIG(AM)-WDEZ(FM) Wausau and WGEE(AM)-WDXX(FM) Green Bay, both Wisconsin.

WASK-AM-FM Lafayette, Ind., was sold for $2,425,000 to Richard L. Duchossois, who also owns KDAL(AM) Duluth, Minn.

Frank L. Outlaw II, sold his 75% interest in WAIM(AM)-WCKN(FM) Anderson, S.C., and Robert B. Nations, president, general manager and 25% owner sold 3% to a group of about 20 investors for $2.4 million.

WKZE-AM-FM Orleans, Mass., was sold for $2.5 million to David Roth, Boston neurosurgeon who also owns WIRA(AM)-WOVV(FM) Fort Pierce, Fla., and KCVN(AM)-KRNO(FM) Reno. The station was sold by Albert Makkay, Donald Wilks and Michael Schwartz. They also purchased WOSC(AM)-WKFM(FM) Fulton, N.Y., for $1,504,250. All three also own WZFM(FM) Briarcliff Manor, N.Y.

Wilks and Schwartz own two AM's and two FM's, and have two-thirds ownership of WPET(AM) Greensboro, N.C., which is being sold, subject to FCC approval, ("Changing Hands," Dec. 12, 1983).

George Beasley, owner of five AM's and six FM's, sold WKBX(AM)-WSGF(FM) Savannah, Ga. for $2.2 million. The stations were bought separately in 1977 for $945,000. Two of the buyers, Robert H. Burstein and John L. Laubach, also own WCCK(AM)-WEYZ(FM) Erie, Pa., and WXIL(AM) Parkersburg, W. Va. In addition they, along with a third buyer, Larry O. Garrett, own WKRT(AM)-WOKW(FM) Cortland, N.Y. Beasley bought WIFI(FM) Philadelphia (see above).

WWWQ(AM)-WPFM(FM) Panama City, Fla., was sold to Culpepper Communications Inc. for $2,105,000. Culpepper, majority owned by John C. Culpepper, also owns KDOK(AM)-KFML(FM) Tyler, Tex., and KAGC(AM) Bryan, Tex., and is applicant for new FM's at Bryan, Idaho Falls, and Helena, Mont.

David C. Schaberg, Lansing, Mich.,-based broadcasting consultant, bought WCTW(AM)-WMDH(FM) New Castle, Ind., for $2 million plus a $50,000 noncompete agreement.

KOOK-AM-FM Billings, Mont., was sold to a buyer 90% owned by John W. Hough for $2,005,500. Hough also owns KUUY(AM)-KKAZ(FM) Cheyenne, Wyo., and KQIL(AM)-KQIX-FM Grand Junction, Colo. Sellers, Robert C. Mathias, Kenneth D. Morse and Emery S. Sims III, also own KYJC(AM) Medford, Ore.

Eighty percent of KPRO(AM) Riverside and KWTC(AM)-KZNS(FM) Barstow, both California, were sold by five of six stockholders for stock and assumption of liabilities valued at about $2 million. Howard Fisher, president and 20% owner, kept his position and interest. The buyers were Milt Klein, former general manager of KHJ(AM) Los Angeles and Shayle R. Ray, Los Angeles business and financial consultant.

Country and western singer, Charlie Pride, was majority owner in a group buying KAYC(AM)-KAYD(FM) Beaumont, Tex. The stations were bought for $1,750,000 plus noncompete covenant of $250,000, from David H. Morris, who still owns KNUZ(AM)-KWUE(FM) Houston. Other buyers were Jim Long, the owner of First-Com Broadcast Services, Dallas-based radio programer and syndicator; Jerry Lastelick, Dallas-based attorney, and H. Roger Dodson, president and general manager of KQAM(AM)-KEYN-FM Wichita, Kan., which are owned by Pride, Long and Lastelick.

Dennis Behan sold KCBY(AM)-KMIX(FM) Turlock, Calif., to Melvin Winters, Harry S. McMurray and F. Robert Fenton for $1.8 million. Winters owns KNGT(FM) Jackson, Calif. McMurray has an interest in KATC-(AM)-KXKQ(FM) Safford and KVRD(AM) Cottonwood, both Arizona. Fenton has an interest in KHSN(AM) Coos Bay and KOOS-FM North Bend, both Oregon, and KPLS(AM) Santa Rosa and KMYC(AM)-KRFD(FM) Marysville, both California.

WQRB(AM)-WBAG-FM Burlington, N.C., was sold by Burlington-Graham Broadcasting Inc. to Village Companies of Chapel Hill for $1,750,000. The buyer, principally owned by James A. Heavner, president, spun off WQRB(AM) ("For the Record," April 18, 1983) because of that station's proximity to WXHL(AM) Chapel Hill, N.C., which it also owns. Village also sold WMFD(AM) Wilmington, N.C., ("Changing Hands," April 18, 1983) but kept co-located WWQQ(FM) and also owns WKQQ(FM) Lexington, Ky., and North Carolina cable systems.

KNGS(AM)-KKYS(FM) Hanford, Calif., was sold to Sunrise Communications of Central California for $1,750,000. Sunrise is equally owned by the Des Moines, Iowa-based Central Life Assurance Co. and Sunrise Media Inc., which is owned by Al Lobeck, Raymond McCarty and Scott Huskey, all former Stauffer Broadcasting Co. executives, and James Bongfiglio, a Scottsdale, Ariz., businessman.

KKIS(AM) Pittsburg, Calif., and KDFM(FM) Walnut Creek, Calif., were bought for $1.7 million by James Chabin, former Western marketing manager, CBS-owned TV stations, and his brother, Harry, president of an Arvada, Colo.-based oil drilling company.

Forward Communications, before being acquired by Wesray Corp., a private investment banking firm headed by former Secretary of the Treasury, William Simon, (BROADCASTING, Oct. 31, 1983), sold WKQE(AM)-WBGM(FM) Tallahassee, Fla., to Statewide Broadcasting Co. for $1,575,000. Statewide, also purchased WVCG(AM) Coral Gables, Fla. (see above).

Booth America Co. sold WIOU(AM)-WZWZ(FM) Kokomo, Ind., to Community Service Radio Inc. for $1,550,000. Detroit-based Booth, owned by John L. Booth and family, also owns three AM's and six FM's, 11 cable systems and an SMATV system in Belleville, Mich. Community Service also owns three AM's and three FM's.

Cy N. Bahakel Jr., son of the principal of

Charlotte, N.C.-based group owner, bought WDSC-AM-FM Dillon, S.C., for $1.5 million from Border Broadcasting Inc. Five months later, Bahakel sold the station to W.C. Dailey, a Florence, S.C., real estate developer for $50,000 more.

National Association of Broadcasters President Eddie Fritts sold WELO(AM)-WZLQ(FM) Tupelo, Miss., to Big Thicket Broadcasting Inc. for $1.46 million. Fritts also has sold, subject to FCC approval, KCRI-AM-FM Helena, Ark. ("Changing Hands," Aug. 29, 1983). He owns WNLA-AM-FM Indianola, Miss., and 85% of KMAR-AM-FM Winnsboro, La. Big Thicket is 80% owned by Richard Beauchamp. It also owns KTYL-AM-FM Tyler, Tex., and KRKK(AM)-KQSW(FM) Rock Springs, Wyo.

KTIM-AM-FM San Rafael, Calif., was sold for $1.4 million to Arthur Astor, who also bought out other shareholders for complete control of KIKF(FM) Garden Grove, Calif. (see above).

Lawrence Ludka, Brownsville, Tex., attorney, and wife, Susan, bought KBWD(AM)-KOXE(FM) Brownwood, Tex., for $1.4 million. William Jamar Jr., and his wife, Jane, who sold the stations, also sold KBIL(FM) San Angelo, Tex. (see above) and are part owners of KSNY-AM-FM Snyder, Tex.

KCRC(AM)-KNID(FM) Enid, Okla., was sold to a group headed by Michael DeLier, former station manager of KWTV(TV) Oklahoma City. Price of the station was $1.4 million.

KWEY-AM-FM Weatherford, Okla., was sold for $1,378,000 to Philip C. Spivey and Lynn Wolfgang. Spivey is majority owner of KBBB(AM)-KDKQ(FM) Borger, Tex., and Wolfgang is sales manager at KWEY and a daughter of one of the sellers.

Thomas J. Wiens bought KATI(AM)-KAWY(FM) Casper, Wyo. from Casper Broadcasting (James Stuart and family) for $415,000 plus the assumption of $960,000 in notes. Casper, a Lincoln, Neb.-based group owner of six AM's and six FM's, had bought the stations for $1.55 million in 1981. Wiens also owns KWDE(FM) Montrose, Colo.

Group owner Western Broadcasting Co., headed by Earl E. Morgenroth, sold KSEI(AM)-KRBU(FM) Pocatello, Idaho, for $1.35 million to Pacific Northwest Broadcasting Corp. Pacific, majority owned by Charles H. Wilson, now owns five AM-FM combinations.

WRKB(AM)-WJZR(FM) Kannapolis, N.C., was sold to Paul H. Downs and William H. Sanders for $1,345,000. Downs and Sanders also own WQIM(FM) Prattville, Ala.; Sanders has a one-third interest in WGUL-(AM)-WPSO(FM) New Port Richey, Fla.

A partnership headed by Kenneth W. Gneuhs bought WAKE(AM)-WLJE(FM) Valparaiso, Ind., from Porter County Broadcasting Corp. for $1.3 million. Gneuhs is also part owner of WAIK(AM)-WGBQ(FM) Galesburg, Ill.

Kenneth E. Meyer bought KBOA(AM)-KTMO(FM) Kennett, Mo., for $1.3 million from Earldun Broadcasting Inc., headed by Charles C. Earls, president and general manager. Meyer also owns KFAL(AM)-KKCA(FM) Fulton and KLEZ(AM)-KBEK(FM) Lexington, both Missouri. He also has interests in KARD(TV) Monroe, La., and KMTC(TV)-KTXR(FM) Springfield and KREK(AM)-KTJJ(FM) Farmington, both Missouri.

Polo Broadcasting Corp. bought KFTN(AM)-KTMP(FM) Provo-Spanish Fork, Utah, for $1.2 million from Mountain States Broadcasting Corp. Mountain States, majority owned by Dan Lacey, also owns KIQX(FM) Durango, Colo. Polo is owned by broadcast consultant and British citizen Peter Scheurmier, and majority owned by David Forier, former director of sales at KHJ(AM) Los Angeles.

Buckley Broadcasting Corp., 80% owned by Richard D. Buckley Jr., bought WYNZ-(AM) Portland and WYNZ-FM Westbrook, both Maine, for $1,125,000 from Eastport Broadcasting Corp. Eastport also owns WAPE(AM) Jacksonville, Fla., and WIBX(AM)-WIBQ(FM) Utica, N.Y. Buckley also owns WDRC-AM-FM Hartford, Conn., and KGIL-(AM) San Fernando, KWAV(FM) Monterey and KKHI-FM San Francisco, all California.

KKBZ-AM-FM Santa Paula, Calif., was sold for $1,104,600, including assumption of $650,000 debt, to Kachina Broadcasting Corp., headed by William S. Sanders, president. Kachina also has interest in KDHI(AM)-KQYN(FM) Twentynine Palms and KKZZ-AM-FM Lancaster, both California; KPER(FM) Hobbs, N.M., and KVKM(AM) Monahans, Tex., where it also has a construction permit for a new FM.

KMHT-AM-FM Marshall, Tex., was bought by George Franz, Clint Formby and Ray Eller for $1.1 million. Formby also owned one-third of seller of KTBB(AM) Tyler, Tex. ("Changing Hands," Jan. 3, 1983). He also has interests in AM-FM's at Hereford, Levelland and Temple, all Texas. Franz is general manager of Temple stations, KTEM(AM)-KPLE(FM) and, along with Eller, is principal owner of KSAM(AM)-KHUN(FM) Huntsville, Tex.

Wayne C. Cornils, former radio senior vice president of the National Association of Broadcasters, now executive vice president, Radio Advertising Bureau, was among those selling KFXD-AM-FM Nampa, Idaho, for $1.1 million. The buyers, Philip T. Kelly and Richard L. Voight, also own WBDQ(AM)-KLYV(FM) Dubuque, Iowa; KATE(AM)-KCPI(FM) Albert Lea, Minn.; KFGO(AM) Fargo, N.D., and WNFL(AM) Green Bay, Wis.

Donald W. Sheehafer bought KWEB(AM)-KRCH(FM) Rochester, Minn., for $1.1 million. Sheehafer also owns WOMT(AM) Manitowoc, WQTC(FM) Two Rivers and WXCO(AM) Wausau, all Wisconsin, and also is an applicant for a new FM at Wausau.

Calvin G. Arnold, former vice president and general manager of KKYK(FM) Little Rock, Ark., bought KOTN(AM)-KFXE(FM) Pine Bluff, Ark., for $1,075,000.

C. Walker Morris, formerly general manager of WCHL(AM) Chapel Hill, N.C., bought WDLV(AM)-WIOZ(FM) Pinehurst-Southern Pines, N.C., for $1,040,000.

John Mullen, Media, Pa., businessman, with no other broadcast interests, bought WMID(AM) Atlantic City and WGRF(FM) Pleasantville, both New Jersey for $1 million.

WMOA-AM-FM Marietta, Ohio, was sold for $1 million to a group majority owned by Carl Clovis. To keep its co-located station, WBRJ(AM), Clovis group sold off WMOA(AM) to nonprofit Washington Technical College ("For the Record," July 18, 1983). Clovis is also a principal of WSYX(FM) London, Ohio.

Cable TV

The following is a list of cable purchases compiled by BROADCASTING. For some deals, prices were not revealed and were otherwise unobtainable. For deals for which prices were available most could be computed to be between $800 and $1,000 per subscriber, a figure often used in the industry. Prices vary, however, according to system size, channel capacity, degree of construction remaining, amount of debt and geographical location. The purchases listed below were announced, but not necessarily completed, last year.

Cable figured in part of one of the largest communications deals of the year. Kohlberg Kravis Roberts & Co. announced its intention to purchase Wometco Enterprises for $842 million. In addition to Wometco's broadcast holdings, its Wometco Cable currently lists 260,000 subscribers. The portion of the $842 million ascribed to cable holdings was not announced.

Tele-Communications Inc. became the number-one cable MSO in 1983 based on additions to its portfolio principally through acquisition. It bought Eugene, Ore.-based Liberty Communications for $242 million. Liberty was the 21st largest MSO at the time, with 263,000 subscribers.

As part of the deal, TCI spun off systems to Liberty executives. The largest block went to Carolyn Chambers, Liberty's executive vice president/treasurer, who set up Chambers Communicom with four former Liberty systems in Edmund, Wash., and San Bernardino, Novato and Sun City, all California, which TCI sold to her for $30 million. The systems serve 40,000 subscribers.

TCI also bought the 22d MSO, Tele-Media, based in State College, Pa. The price for T-M's 248,000 subscribers was $185 million.

Prime Cable bought out Cable America's Atlanta area franchises for $223 million. The company set up two limited partnerships, one for the city of Atlanta and north Fulton county, and one for the franchises in DeKalb county and East Point/College Park. There are 100,000 subscribers and 330,000 homes, combined, in both partnerships. Cable construction continues. Prime Cable, which is the general partner, put up $11 million. The two limited partnerships have nearly met their goal to raise $52 million. The other $160 million in debt will be assumed by Prime Cable.

United Cable bought Communicom's Los Angeles area franchise which was in the initial stages of construction. The price for the 300,000-home area was $200 million.

Area Communications sold its 91,000-subscriber system in Jacksonville, Fla., to Continental Cablevision for $106.5 million.

Comcast bought Calvert Telecommunications' system surrounding Baltimore for $65 million. The system serves 92,000 subs.

American Cablesystems purchased from American Video Corp. cable systems serving eight communities in Broward county,

Fla. The systems serve 57,000 subscribers. The purchase price was between $55 million and $65 million.

Group W sold systems in Morgantown, W.Va., and Bridgeton, Vineland, Ocean City and Ventnor, all New Jersey, to Cablentertainment for $58 million. The subscriber count was 55,000. Group W sold its 27,000-subscriber Worcester, Mass., system to Greater Media for $18 million. Other sales by Group W to comply with FCC crossownership restrictions included systems in Newark, Los Gatos, Milpitas and Santa Clara, Calif., sold to Hearst Cable. The systems serve 20,000 subscribers; a price was not announced. Group W swapped its 29,000-subscriber Johnstown, Pa., system for 10 ATC systems covering 27,000 subscribers in Oregon, Nevada, Tennessee and Florida. Group W sold its Oakland, Calif., system, serving 22,000 subscribers in a 117,000-home franchise area, to Radcliffe Broadcasting for an unannounced price. Group W bought one system: Clearview TV Cable in Auburn, Wash. A price for the 20,000-subscriber system was not disclosed.

ATC bought systems in the Rochester, N.Y., area from People's Cable Co. The price for the 62,000 subscribers was $55 million.

Heritage Communications bought from Indiana Cablevision its 62,000-subscriber South Bend, Ind., system for what analysts estimated at $50 million.

Cablevision Systems of Southern Connecticut consolidated its holdings in that part of the state with the purchase of Southern Connecticut Cablevision. The price was $47 million for the system's 48,000 subscribers.

Storer Cable sold its primarily unbuilt system in Prince George's county, Md., (a Washington suburb) to a group of local partners headed by Winfield Kelly. The system has 16,000 subscribers. The franchise has 190,000 homes. The price was between $30 million and $35 million.

Former Warner Amex Cable Communications Chairman Gus Hauser purchased Arlington Telecommunications, which runs the Arlington, Va., system. The price was in excess of $30 million for the 27,000-subscriber system.

Jones Intercable established four limited partnerships in 1983 in deals that ranged from $11 million to $32 million. In all four Jones is the managing general partner with limited partnerships sold locally to complete the deal. Jones Cable TV Fund 10-A purchased systems in Oxnard and Castro Valley, Calif., for $32.8 million from Oak Industries. The systems serve 36,600 subscribers. Jones Cable TV Fund 11-B bought five Buffalo, N.Y., area systems serving 20,000 subscribers from Global Cable Corp. for $22 million. Rau Radio sold its Anne Arundel, Md., system to Jones Cable TV Fund 11-A for $16.25 million. The system serves 10,400 subscribers . And Jones set up Jones Cable TV Fund 10-B for systems in Oro Valley and Pima county, Ariz. The systems, serving 10,500 subscribers, were purchased from six individuals for $11.2 million.

Centel purchased Cable Communications of Iowa, which ran 17 systems in Iowa. Centel paid $23 million for the systems' 30,000 subscribers.

ATC sold its systems in Cushing, Midwest City, Norman and Stillwater, Okla. (30,000 subscribers), to Multimedia for $22.5 million and the latter's Archdale, Gaston county, High Point and Monroe, N.C.,

In addition to all the sales brokered by Daniels & Associates, the leading cable broker, it established two limited partnerships with local investors and Daniels as managing partner. American Cable TV Investors 2 bought systems serving 18,800 subscribers in the San Bernardino, Calif., area from Field Enterprises for $20.5 million. American Cable TV Investors 1 bought from Thoms Cablevision an Asheville, N.C., system for between $12 million and $15 million. The system serves 16,000 subscribers.

Cable America, which owned Valley Cable TV in the west San Fernando Valley in Los Angeles, set up a limited partnership in that franchise, selling 55% of it to the Canadian-based Standard Broadcasting for $20 million. Standard owns four AM's, three FM's and one television station in Canada and Telecable-Laurentien Inc., a Candian MSO with 20,000 subscribers. The remaining 45% is owned by Cable America and the local partners it had originally lined up for the franchise. CA remains the general partner in the franchise which passes 160,000 homes and has 47,000 subscribers.

Comcast increased its presence in the Detroit area by purchasing Cox Cable's St. Clair Shores system of 16,000 subscribers for $19 million.

LCI Chester Inc. bought cable systems in West Chester and Coatesville, Pa., from Chester County Broadcasting for $15.2 million. The systems serve 14,200 subscribers.

American Cablesystems purchased eight systems serving the Tarrytown, N.Y., area from McLean Cable Associates. The price for the block of 16,500 subscribers was $15 million-$20 million. Coweta Cable Corp. sold its La Grange, Manchester, Newnan, Thomaston, Ga., systems to the McDonald Group for $15 million-$20 million. The systems serve 17,000 subscribers.

Cablevision Systems expanded its holdings in the Boston area by buying Times Mirror's unbuilt Brookline, Mass., system for $12 million. There are 23,000 homes in the franchised area.

Another $12-million sale: Centel's purchase of Warner's Winter Haven and Polk county, Fla., systems with 12,000 subscribers.

Continental sold a system in northwest St. Louis, designated county B, to ATC for $10 million. The partially built system has 6,000 subscribers and 27,000 homes in its franchise area.

Evans Cablevision sold its 18,000-subscriber Orlando, Fla., system to Orcable Ltd. for $10 million.

Monroe Rifkin, under the Rikfin Associates banner, got back into cable operation last year. His largest purchases: a 9,000-subscriber system in the Boca Raton, Fla., area for $10 million from Paducah (Ky.) Newspapers and a system serving 12,000 subscribers near Jacksonville, Fla., from Clay Video for an undisclosed price.

Warner Amex enlarged its Houston holdings with the purchase of Gulf Coast Cable, which had franchises in southwest Houston and surrounding counties. The unbuilt area has 300,000 homes. A price was not disclosed. Warner also purchased Columbia Cable which held franchises in western Houston and the northwest and southwest sections of Harris county.

Times Mirror bought out the remaining 50% interest it did not own in American Cable Television's Phoenix franchise and a few neighboring systems. The parties did not give a price for the sale. The system serves 94,000 subscribers.

ATC purchased the 43,000-subscriber systems owned by TV Systems Inc. in Honolulu. The final price has yet to be determined pending final negotiations. The sale goes before a state commission for approval later this month.

Century Communications announced its intention to purchase RVS Cablevision systems in the Milwaukee area. RVS is building in suburban Milwaukee and has 33,000 subscribers and 90,000 homes in its franchise area. Century was to purchase 80% of RVS, with the remaining 20% to be split among local partners.

Simmons Communications bought CATV General Corp.'s systems in Maryland and Delaware which served 18,300 subscribers and U.S. Cable's Owego, N.Y., 11,000-subscriber system.

Cencom Cable sold to Coaxial Development seven systems in South Carolina with 14,200 subscribers.

Brokers see 1983 as 'year of the turnaround'

Interest rates are down; interest is up. That, according to brokers who talked with BROADCASTING last week, was the bottom of a line that reached record heights this year.

Cincinnati-based broker Ted Hepburn, who last year helped Goldman Sachs sell General Electric's radio properties, summed up the feeling of many: "1983 became the year of the turnaround, in the economy and the trading climate. You suddenly had people with a limited amount of capital but financing from other sources."

Noting that the prime interest rate declined from a 1982 average of 14.9% to 10.8% for the first 10 months of 1983, brokers of both radio and TV stations said that buyers were having less trouble obtaining outside financing, and confirmed that bankers were taking a very active role in the station trading process (BROADCASTING, May 16, 1983). Charles H. Kurtz of Blackburn & Co. said: "A number of bankers have come to speak to us, demonstrating an increased interest in putting money into radio and TV, and wanting us to introduce them to good operators. I can think of several cold calls. . .they haven't dealt with any media broker before. There are banks wanting to provide loans; then you have the banks with venture capital arms wanting to be part of the

90.5 mhz, 6.5 kw, HAAT: 702 ft. (see Abilene, Tex., app.). Filed Dec. 8.

■ Appomattox, Va.—Appalachia Media seeks 102.7 mhz, 15 kw. (see Madawaska, Me., app.). Filed Dec. 16.

■ *Franklin, Va.—Alpha Educational Broadcasting Foundation seeks 91.7 mhz, 550 w, HAAT: 280 ft. Address: 9546 Shore Drive, Norfolk, Va., 23518. Counsel: F. Joseph Brinig (Washington). Principal is charitable trust headed by, among others, Phyllis J. Offutt, housewife. It has also filed app.'s for Richmond, Tappahannock and Winchester, all Virginia (see below). Filed Dec. 16.

■ *Richmond, Va.—Alpha Educational Broadcasting Foundation seeks 89.7 mhz, 55 w, HAAT: 194 ft. (see preceding app.). Filed Dec. 19.

■ *Tappahannock, Va.—Alpha Educational Broadcasting Foundation seeks 91.7 mhz, 550 w, HAAT: 401 ft. (see Franklin, Va., app.). Filed Dec. 16.

■ Winchester, Va.—Alpha Educational Broadcasting Foundation seeks 91.7 mhz, 1.90 kw, HAAT: 667 ft. (see Franklin, Va., app.). Filed Dec. 16.

■ *Moses Lake, Wash.—Joy Educational Broadcasting Foundation seeks 91.5 mhz, 300 w, HAAT: 1,057 ft. (see Klamath Falls, Ore., app.). Filed Dec. 16.

■ *Cheyenne, Wyo.—Heritage Educational Foundation of Wyoming seeks 90.7 mhz, 600 w, HAAT: 178 ft. Address: 910 East Third St., Gillette, Wyo. 82716. Counsel: F. Joseph Brinig (Washington). Principal is charitable trust headed by trustees, including Nancy G. Mader, homemaker. It has also filed app.'s for noncommercial FM's at Gillette, Laramie and Rock Spring, all Wyoming (see following app.'s). Filed Dec. 28.

■ *Gillette, Wyo.—Heritage Educational Foundation of Wyoming seeks 91.9 mhz, 55 kw, HAAT: 974 ft. (see preceding app.). Filed Dec. 16.

■ *Laramie, Wyo.—Heritage Educational Foundation of Wyoming seeks 90.7 mhz, 100 w, HAAT: 743 ft. (see Cheyenne, Wyo., app.). Filed Dec. 19.

■ *Rock Spring, Wyo.—Heritage Educational Broadcasting Foundation seeks 91.9 mhz, 100 w, HAAT: 1,082 ft. (see Cheyenne, Wyo., app.). Filed Dec. 16.

TV's

■ Flagstaff, Ariz.—Contemporary Communications Inc. seeks ch. 13; ERP: 316 kw vis., 31.6 kw aur., HAAT: 1,777 ft.; ant. height above ground 299 ft. Address: P.O. Box 6448, Pittsburgh, Pa. 15212. Principal is equally owned by Larry G. Fuss Sr. and Rebecca R. Barney and has 50% minority ownership. Fuss operates Pittsburgh-based broadcast consulting firm. Barney is Meridian, Miss., retail clerk. Principal also has app.'s for new FM's at Mary Esther, Fla.; Delhi, La. (see "For the Record," Dec. 12), and Marion, Miss. Filed Dec. 5.

■ Barstow, Calif.—Sunbelt Television Inc. seeks ch. 64, ERP: 1,202 kw vis., 240 kw aur., HAAT: 47.8 ft.; ant. height above ground: 340.2 ft. Address: 6353 Homewood Ave., Hollywood, Calif. 90028. Principal is owned by Ray Webb (47.5%), Riley Jackson and wife, Margaret R. (23.75% each), and Pat Buttram (5%). None have other broadcast interests. Filed Nov. 28.

■ San Luis Obispo, Calif.—Morro Rock Resources Inc. seeks ch. 33; ERP: 5,000 kw vis., 500 kw aur., HAAT: 360.81 ft.; ant. height above ground: 569.1 ft. Address: 265 Kern Ave., Morro Bay, Calif. 93442. Principal, headed by Ross H. Boyd, president, intends to raise additional funds with public stock offering. It has no other broadcast interests. Filed Dec. 19.

■ Hartford, Conn.—Shurberg Broadcasting of Hartford seeks ch. 18; ERP: 5,000 kw vis., 500 kw aur., HAAT: 619 ft.; ant. height above ground: 294 ft. Address: 100 Cold Spring Road, Rocky Hill, Conn. 06067. App. is mutually exclusive with renewal app. of WHCT-TV Hartford, Conn. Principal is owned by Alan Shurberg, who until 1980 was employed in technical capacity at TV stations in Hartford and New York City. Filed Dec. 2.

■ Seaford, Del.—L.E.O. Broadcasting Inc. seeks ch. 38; ERP: 3,544 kw vis., 354 kw aur., HAAT: 990 ft.; ant. height above ground 973.1 ft. Address: 800 St. Germain St., St. Cloud, Minn. Principal is owned by N. Walter Goins, who also is owner of KXLI(TV) St. Cloud and of CP for satellite KXLT(TV) (ch. 47) at Rochester, Minn. He is also applicant for LPTV at Washington, for 3 new MMDS' at Minnesota, and his father and sister are applicants for LPTV at St. Paul. Filed Dec. 19.

■ Seaford, Del.—Seaford Television Co. seeks ch. 38; ERP: 593 kw vis., 60 kw aur., HAAT: 525 ft.; ant. height above ground 522 ft. Address: 9779 Whiskey Run, Laurel, Md. 20707. Principal is owned by Barbara Chavez (20% equity; 100% voting) and Robert Vinson (80% equity). Neither has other broadcast interests. Filed Dec. 19.

■ Las Vegas—Freedom Development Co. seeks ch. 15; ERP 1,600 kw vis., 160 kw aur., HAAT: 1,598 ft. Address: 8 Arlington St., Auburn, Mass. 01501. Principal is owned by Dan Mahoney, who is also applicant for new FM at Spenard, Alaska; and for new TV's at Mobile, Ala., and Waikuka, Wis.

■ Las Vegas—Hispanic Women in Broadcasting seeks ch. 15; ERP: 151 kw vis., 15.1 kw aur., HAAT: 1,870 ft.; ant. height above ground: 35 ft. Address: 35 Hunter Drive, Las Vegas 89115. Principal is owned by Maria Ana Nino, who has no other broadcast interests. Filed Dec. 19.

■ Las Vegas—El Monte Negro Television Co. seeks ch. 15; ERP: 4,270 kw vis., 427 kw aur., HAAT: 1,280 ft.; ant. height above ground: 228 ft. Address: 3887 E. Monja Circle, Las Vegas. Counsel: Norman P. Leventhal (Washington). Principal is owned by Henry F. Jojola and Daniel L. Villanueva (35% each), and Franklin S. Ramirez and Horacio Lopez (15% each). Jojola also owns 30% of LPTV at Las Vegas. Villanueva is general manager of KTVW(TV) Phoenix and is also 16.67 owner in LPTV permittees at Arlington, Va. (Washington) and of LPTV licensee at Detroit. His father, Daniel D., is 15% owner of KTVW(TV), 11% owner of KDTV(TV) San Francisco, and is vice president and 6% owner of Spanish International Communication Corp. Filed Dec. 19.

■ Las Vegas—LV Pictures seeks ch. 15; ERP: 1,826 kw vis., 183 kw aur., HAAT: 1,997 ft.; ant. height above ground: 213 ft. Address: 569 Bonita, Las Vegas 89104. Principal is equally owned by Sharon Chappell, Dr. Pamela Moore and David Polan. Polan's father, Julius Polan, is 55% stockholder of CP for ch. 40 at Tucson. Filed Dec. 19.

■ Las Vegas—People of the Fire Ltd. seeks ch. 15; ERP: 5,000 kw vis., 500 kw aur., HAAT: 2,000 ft., ant. height above ground: 236 ft. Address: 4574 Skyland Drive, Las Vegas 89121. Counsel: Seymour M. Chase (Washington). Principal is equally owned by general partners, Roy Layton Parrish and her son, Liola Parrish, and limited partners Terry A. Trousdale and Douglas K. Freeman. Trousdale is general partner, and Freeman, limited partner, of applicant for new TV at Charleston, S.C., Charleston Community Television Ltd. Filed Dec. 19.

■ Las Vegas—Rebel Broadcasting Co. seeks ch. 15; ERP: 4,985 kw vis., 499 kw aur., HAAT: 2,004 ft.; ant. height above ground: 223 ft. Address: 1640 Fifth St., Suite 203, Santa Monica, Calif. Principal is equally owned by Gary Spire and Lawrence Rogow. They each are 31.7% owners of Ponyland Broadcasting Co., applicant for 22 LPTV's; 28.2% owners of applicant for ch. 61 at Houston; part owners of applicant for ch. 23 at Arcata, Calif., half owners of applicant for ch. 29 at Sacramento, Calif., and each have minor interest in LPTV applicant, Response Broadcasting Corp. Spire also owns 100% of nonvoting stock in applicant for ch. 58 at Milwaukee (see below). Filed Dec. 19

■ Belmont, N.C.—Scott Neisler seeks ch. 46, ERP: 936 kw vis., 93.6 kw aur., HAAT: 328.86 ft.; ant. height above ground: 199 ft. Address: 410 Pineview Dr., Kings Mountain, N.C. 28086. Neisler is general partner owning 55% of principal. He is also seeking LPTV; also for Belmont. Filed Dec. 5.

■ Wilson, N.C.—Family Television 30 Inc. seeks ch. 30; ERP: 5,000 kw vis., 500 kw aur., HAAT: 576 ft.; ant. height above ground: 633 ft. Address: 283 Bellaire Dr. N.E., St. Petersburg, Fla. 33704. Principal is owned by Charles O. Richardson, president, and five others. None have other broadcast interests. Filed Dec. 2.

■ Carolina, P.R.—Good TV Broadcasting Co. seeks ch. 52; ERP: 42.6 kw vis., 4.3 kw aur., HAAT: 1,760 ft.; ant. height above ground: 93 ft. Address: P.O. Box 1373, Hato Rey, P.R. 00919-1373. Principal is headed by Frederick Gauthier de Castro, who is in process of forming corporation and/or partnership. He is 51% owner of Gauthier and Rodriquez Assoc., permittee WPRX(AM) Sabana Grande, P.R., which has been sold, subject to FCC approval. Gauthier and Rodriquez Assoc. has also bought WBOZ(AM) San German, P.R. (see "For the Record," Oct. 3, 1983). Gauthier's wife, Carmen B., is applicant for new FM at Lajas, P.R. Filed Dec. 22.

■ Amarillo, Tex.—Amarillo Junior College District seeks ch. 2; ERP: 65.4 kw vis., 6.6 kw aur., HAAT: 763 ft. Address: P.O. Box 447 (2201 S. Washington), Amarillo, Tex. 79178. Principal operates public educational institution and is headed by Mr. Ben Bruckner Jr., chairman. Filed Dec. 19.

■ Cedar City, Utah—Michael Glenn Golden seeks ch. 4, 64.6 kw vis., 6.5 kw aur., HAAT: 2,569 ft. Address: One Chalet Drive, P.O. Box 188. Principal also is president and 25% owner of Cable TV system at Brian Head, Utah. He pledges to divest cable interest if app. is granted. Filed Nov. 10.

■ Ogden, Utah—Weber State College seeks ch. 9; ERP: 166 kw vis., 16.6 kw aur., HAAT: 2,920 ft.; ant. height above ground: 62 ft. Address: 3750 Harrison Blvd., Ogden 84408. Principal is public 4-year undergraduate college headed by Rodney H. Brady, president. Filed Dec. 19.

■ Milwaukee—Ronald W. Cochran and William D. Forster seek ch. 58; ERP: 5,000 w vis., 500 kw aur., HAAT: 528 ft.; ant. height above ground: 638 ft. Address: 300 E. 46th St., New York 10017. Counsel: Kenkel, Barnard & Edmundson (Washington). Principals are equal owner with Cochran, who is national sales manager for Katz Independent Television as general partner. Forster is a managing director of Shearson/American Express. Filed Dec. 19.

■ Milwaukee—Enhancement Services Inc. seeks ch. 58; ERP; 2,114 kw vis., 211.4 kw aur., HAAT: 925 ft.; ant. height above ground: 952 ft. Address: 4532 N. Oakland, Milwaukee, Wis. Principal's equity is equally shared by Rene J. Miller, Dr. Edward Mabry, John Stone and Brad Carr. Carr owns all of voting stock. It has no other broadcast interests. Filed Dec. 19.

■ Milwaukee—Heriberto B. Colon seeks ch. 58; ERP: 80.8 kw vis., 8.08 kw aur., HAAT: 930 ft.; ant. height above ground: 1,000 ft. Address: P.O. Box 10743, Chicago 60610. Colon has no other broadcast interests. Filed Dec. 16.

■ Milwaukee—George Fritzinger seeks ch. 58; ERP: 5,000 kw vis., 500 kw aur., HAAT: 806 ft.; ant. height above ground: 833.5 ft. Address: 6735 Yucca St., Los Angeles 90028-4691. Principal is vice president and 30% owner of WKAF(TV)[CP] Syracuse, N.Y., and WGGF(TV)[CP] Lebanon, Pa. He also has filed 100 MMDS app.'s; 59 LPTV app.'s, and six cellular app.'s. Filed Dec. 19.

■ Milwaukee—Glory Ministries seeks ch. 58; ERP: 5,000 kw vis., 500 kw aur., HAAT: 908 ft.; ant. height above ground: 902 ft. Address: P.O. Box 17333, Milwaukee 53217. Counsel: Gammon & Grange (Washington). Principal is headed by Molly A. Cornell, president, and has no other broadcast interests. Filed Dec. 19.

■ Milwaukee—Greater Milwaukee Broadcasting seeks ch. 58; ERP: 5,000 kw vis., 500 kw aur., HAAT: 1,398.9 ft.; ant. height above ground: 1,474.8 ft. Address: 208 McFee Road, Knoxville, Tenn. Principal is owned by Dorothy A. Vaughn, who has no other broadcast interests. Filed Dec. 22.

■ Milwaukee—Milwaukee Broadcasting Limited Partnership seeks ch. 58; ERP: 5,000 kw vis., 500 kw adr., HAAT: 838 ft.; ant. height above ground: 882 ft. Address: P.O. Box 1605, Milwaukee 53201. Principal is 51% owned by Gary R. George, general partner. Limited partners, brothers David and James Carley (24.5% each), also have interest in CATV covering Madison, Wis., and surrounding communities. Filed Dec. 19.

■ Milwaukee—TV58 Ltd. seeks ch. 58; ERP: 5,000 kw vis., 500 kw aur., HAAT: 884 ft.; ant. height above ground: 909 ft. Address: 5555 N. Port Washington Road, Suite 208, Milwaukee 53217. Voting stock of principal is equally

Summary of broadcasting
as of October 31, 1983

Service	On Air	CP's	Total *
Commercial AM	4,726	166	4,892
Commercial FM	3,490	425	3,915
Educational FM	1,104	181	1,265
Total Radio	9,320	772	10,092
FM translators	741	423	1,164
Commercial VHF TV	536	19	555
Commercial UHF TV	334	200	534
Educational VHF TV	107	5	112
Educational UHF TV	172	22	194
Total TV	1,149	246	1,395
VHF LPTV	179	80	259
UHF LPTV	66	71	137
Total LPTV	245	151	396
VHF translators	2,831	206	3,037
UHF translators	1,850	342	2,192
ITFS	250	114	364
Low-power auxiliary	824	0	824
TV auxiliaries	7,430	205	7,635
UHF translator/boosters	6	0	6
Experimental TV	3	5	8
Remote pickup	12,338	53	12,391
Aural STL & intercity relay	2,836	166	3,002

* Includes off-air licenses.